



Office of the City Manager

CONSENT CALENDAR
March 22, 2022

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Liam Garland, Director, Department of Public Works
Subject: Purchase Order: Nicholas K Corp dba the Ford Store San Leandro for Three Electric Vehicle Ford Pickup Trucks

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City Manager to participate in Alameda County bid procedures and authorize the City Manager to execute a purchase order for three (3) Electric Vehicle Ford Pickup Trucks with Nicholas K Corp dba the Ford Store San Leandro in an amount not to exceed \$135,000.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of three Electric Vehicle (EV) Ford Pickup Trucks will not exceed \$135,000 and includes CA tire fees and sales tax. Funding for the purchase of these vehicles is available in the FY 2022 Equipment Replacement Fund budget: 671-54-626-723-0000-000-473-664120.

CURRENT SITUATION AND ITS EFFECTS

This purchase will replace three existing vehicles that have reached the end of their useful life of 10 years. Vehicles #2906, #6890, and #9801 are beyond 13 years old. Failure to replace vehicles at the end of their planned useful life leads to higher operations expenses, decreased safety, increased pollution, decreased public safety service levels, and higher greenhouse gas emissions.

In accordance with Municipal Fleet Electrification Assessment, the purchase will transition three gasoline internal combustion engine powered vehicles to all electric Ford F150 Lightning Pickups.

Public Works Fleet Maintenance Staff will utilize the vehicles to provide essential fleet support services to all City Departments.

This purchase supports the City's Strategic Plan Goal of being a global leader in addressing climate change, advancing environmental justice, and protecting the environment.

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BACKGROUND

Throughout the year each City Department pays its proportionate share into the Equipment Replacement Fund, and those funds are utilized to replace equipment at the end of its useful life. If a vehicle purchase request exceeds \$25,000, the Department of Finance General Services Division solicits bids or “piggybacks” off competitively bid contracts to ensure City Departments receive the best pricing.

City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process. On June 16, 2021 the County of Alameda General Services Agency released Request for Quotation (RFQ) No. 901979 for Vehicle Purchase. RFQ No. 901979 language required that the award go to the qualified bidder with lowest mark-up over triple-net dealer invoice price. Triple-net price is the dealer’s actual cost of the vehicles after all discounts, rebates and deductions are taken off. On July 27, 2021 two bids were received and opened, upon review by the evaluation committee, Nicholas K Corp dba the Ford Store San Leandro was determined to be the most responsive responsible bidder and was awarded County of Alameda Purchase Order contract (Master Contract No. 901979). County of Alameda’s bid procedures satisfies the procurement requirements of the City of Berkeley.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

New vehicles will be powered by a dual motor, 96KW capacity standard range high-voltage battery system. The design is 100% electric powered and mitigates environmental concerns associated with internal combustion engine systems, while reducing maintenance costs associated with less moving parts.

In June 2020, the City Council received the Municipal Fleet Electrification Assessment. The assessment proposed by 2030 to install 51 charging stations with 100 chargers and to upgrade all 129 vehicles in the light duty fleet to EV. Public Works (PW) has made progress in implementing the assessments recommendations. PW has installed 31 charging stations and 61 chargers. In 2020, the light duty fleet included 46 hybrids and 15 plug-in hybrid-electric vehicles. Since then, the City’s fleet added 6 EV sedans, 3 hybrid SUV’s for the Police Department, and 4 hybrid pickup trucks. In the current fiscal year, vehicle orders include 24 EV’s (sedans and pickups which includes these 3 pickups), 11 vehicles transitioning from unleaded to renewable diesel, 2 hybrid pickups, and 15 hybrid SUV’s for the Police Department. In FY23, Public Works will replace existing sedans with another 11 EVs. All together, these improvements are moving the City’s fleet towards a fossil-free goal and have reduced the City fleet’s consumption of traditional gasoline by 37% from its 2001 peak.

Public Works is on track to complete conversion of the light duty fleet to EVs by 2028, two years ahead of the assessment’s schedule. However, failure to fund and/or install the Corporation Yard charging stations may delay this schedule. The FY 2022 budget did not include the \$850,000 necessary to construct the charging infrastructure for the Corporation Yard. In light of this funding gap, Public Works and Office of Energy and

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Vehicle Ford F150 Pickup Trucks

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Sustainable Development continue discussions with East Bay Community Energy for their potential financing and management of this capital project.

RATIONALE FOR RECOMMENDATION

All City vehicles are due for replacement at the end of their recognized economic lifecycles. City departments that utilize fleet vehicles pay into the equipment replacement fund, which fully funds vehicle replacement as they reach the end of their lifecycle.

ALTERNATIVE ACTIONS CONSIDERED

None, listed vehicles have reached the end of their lifecycle and are fully funded for replacement.

CONTACT PERSON

Greg Ellington, Superintendent, Department of Public Works (510) 981-6469

Attachments:
1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NICHOLAS K CORP DBA THE FORD STORE SAN LEANDRO
FOR THREE EV FORD PICKUP TRUCKS

WHEREAS, three (3) EV Ford Pickup Trucks are needed by the City of Berkeley Public Works Fleet Maintenance Department to provide support services in Berkeley; and

WHEREAS, units 2906, 9801 and 6890 are at the end of their useful life and need to be replaced; and

WHEREAS, equipment must be replaced on a reasonable schedule and allows Fleet maintenance personnel to efficiently and effectively carry out their duties; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive process; and

WHEREAS, the County of Alameda General Services Agency bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funds in the amount of \$135,000 are available in the FY2022 Equipment Replacement fund budget: 671-54-626-723-0000-000-473-664120.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City of Berkeley is authorized to execute a purchase order for three EV Ford Pickup Trucks with Nicholas K Corp dba the Ford Store of San Leandro in an amount not to exceed \$135,000.