



Office of the City Manager

CONSENT CALENDAR
February 24, 2026

To: Honorable Mayor and Members of the City Council
 From: Paul Buddenhagen, City Manager
 Submitted by: Terrance Davis, Director, Public Works
 Subject: Contracts: Du-All Safety LLC, Safe Business Solutions, and Safety Center, Inc. for Safety Training and Consulting Services to support the Public Works Department

RECOMMENDATION

Adopt three Resolutions authorizing the City Manager to:

1. Execute a Contract and subsequent amendments with Du-All Safety, LLC dba Du-All, for safety training and consulting services in an amount not to exceed \$70,000 for the initial contract period March 1, 2026, through February 28, 2029, with the option to extend the contract term for two additional years, for a total contract term not to exceed five years.
2. Execute a contract and subsequent amendments with Safe Business Solutions dba SBS, for safety training and consulting in an amount not to exceed \$70,000 for the initial contract period March 1, 2026, through February 28, 2029, with the option to extend the contract term for two additional years, for a total contract term not to exceed five years.
3. Execute a Contract and subsequent amendments with Safety Center for safety training and consulting in an amount not to exceed \$70,000 for the initial contract period March 1, 2026, through February 28, 2029, with the option to extend the contract term for two additional years, for a total contract term not to exceed five years.

FISCAL IMPACTS OF RECOMMENDATION

The funding necessary to support these contracts is available in the FY 2026 Public Works Zero Waste Fund (Fund 601), Sanitary Sewer Fund (Fund 611), Clean Storm Fund (Fund 616), Equipment Maintenance Fund (Fund 672) and Building Maintenance Fund (Fund 673). Funding for future years is subject to Council's approval of the citywide budgets for Fiscal Years 2027-2029.

CURRENT SITUATION AND ITS EFFECTS

Public Works staff members work in operational capacities, frequently in potentially hazardous situations. They require on-going job specific safety training to comply with California Occupational Safety and Health Agency (Cal/OSHA) regulations and to

complete their work safely. This contract supports Cal/OSHA required training, as well as training for administrative, technical and engineering staff.

The current contract for safety training services expires on March 31, 2026. Authorization to enter new contracts with multiple vendors qualified to provide required safety training services ensures continued Public Works' compliance with Cal/OSHA requirements and provides flexibility in scheduling to accommodate the various fixed schedules of Public Works staff. The selected vendors will provide core training such as:

- CPR/AED,
- First Aid,
- Hot Work,
- Confined Spaces,
- Fire Extinguisher, and
- Heat Illness Prevention.

Additionally, these vendors will develop a workplace Emergency Action Plan, all key to preparing staff for quickly and safely responding to critical emergency situations such as downed live wires, oxygen deficiency, excessive heat and sudden workplace fires.

Employee training is aligned with the City's Strategic Plan Goal of creating a resilient, safe, connected and prepared City. Further, safety training in topics such as Spill Prevention, Storm Water Pollution Prevention, Asbestos Awareness, and Hazardous Waste Management are also in alignment with the City's Strategic Plan goal of protecting the environment.

BACKGROUND

The City issued Request for Proposal Specification No. 25-11747-C for safety training and consultation services on September 16, 2025, and received six responsive proposals. A selection panel comprised of Department subject matter experts evaluated the proposals based on the following criteria: Project Approach (30%), Expertise and References (25%), Cost (25%), and Background (20%).

Du-All Safety, LLC., Safe Business Solutions, and Safety Center, Inc. were selected as the most responsive, qualified, and cost-effective vendors to meet the needs of the Department's Safety Program.

This contract is not covered by California's 2025 state legislation, AB 339, which requires noticing of contract work to local public employee unions. Section 3504.1 of the California Government code explicitly states in Section 1(d) (1), that AB 339 does not apply to the contracting of services related to, "...the planning, design, administration, oversight, review, or delivery of public works, ...or other infrastructure projects subject to adopted uniform codes or standards."

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

All three selected vendors provide training in Hazardous Materials Handling, Spill Response and Prevention, Stormwater Pollution Prevention and Asbestos Management. Effective staff training protects staff and safeguards the community and the environment from potentially hazardous and damaging situations.

RATIONALE FOR RECOMMENDATION

The Department does not have capacity to provide all the safety training required for staff and to maintain compliance with Cal/OSHA regulations. Program Managers do not have specific expertise in the broad range of job-specific safety requirements necessary to keep staff safe when working in the field.

The current contract is due to expire on March 31, 2026. The new contracts with more targeted safety trainings services and a more robust scope of services will assist Public Works in building out a more solid safety program that will ensure timely compliance with critical regulatory requirements and help to keep staff and the community safe.

ALTERNATIVE ACTIONS CONSIDERED

Staff do not have capacity to operate the Department's safety program without the support of outside vendors working in conjunction with the Department's Safety Officer. As a result, the contracts with Du-All Safety, Inc., Safe Business Solutions, and Safety Center, are critical to support the required safety training needs of Public Works.

CONTACT PERSON

Joy Brown, Public Works, Operations Manager, (510) 981-6629
Nicole Blake, Public Works, Safety Officer, (510) 981-6477

Attachments:

- 1: Resolution - Du-All Safety LLC
- 2: Resolution - Safe Business Solutions
- 3: Resolution - Safety Center, Inc.
- 4: Bid Abstract

RESOLUTION NO. ##,###-N.S.

CONTRACT: DU-ALL SAFETY, LLC FOR SAFETY TRAINING SERVICES TO SUPPORT THE DEPARTMENT OF PUBLIC WORKS OPERATIONS DIVISIONS

WHEREAS, the City Public Works Department requires safety training for over 200 staffers in its Facilities, Streets and Utilities, Equipment Maintenance, and Zero Waste Operations Divisions; and

WHEREAS, the City's current safety training contract is set to expire on March 31, 2026; and

WHEREAS, the City released RFP Specification No. 2511747-C on September 16, 2025; and

WHEREAS, the City received six responsive proposals and a selection panel comprised of subject matter experts from the Public Works Operations Divisions evaluated the proposals; and

WHEREAS, Du-All Safety was selected as one of the most responsive and qualified vendors; and

WHEREAS, ongoing Safety Training is imperative to maintaining Department compliance with Cal OSHA; and

WHEREAS, funding is available in Fiscal Year 2026 adopted budget in Zero Waste Fund (Fund 601), Sanitary Sewer Fund (Fund 611), Clean Storm Fund (Fund 616), Equipment Maintenance Fund (Fund 672) and Building Maintenance Fund (Fund 673). Funding for future Fiscal Years is subject to Council's approval of the proposed cityward budget for Fiscal Years 2027 – 2029.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a Contract and any subsequent Amendments with Du-All Safety, LLC for Safety Training and Consultation Services to support the Department of Public Works Operations Divisions for a period of three years from March 1, 2026 through February 28, 2029 for an amount Not-to-Exceed \$70,000, and with the option to extend the Contract for two additional one-year terms; with rates adjusted annually in accordance with the Consumer Price Index.

RESOLUTION NO. ##,###-N.S.

CONTRACT: SAFE BUSINESS SOLUTIONS, LLC FOR SAFETY TRAINING SERVICES TO SUPPORT THE DEPARTMENT OF PUBLIC WORKS OPERATIONS DIVISIONS

WHEREAS, the City Public Works Department requires safety training for over 200 staffers in its Facilities, Streets and Utilities, Equipment Maintenance, and Zero Waste Operations Divisions; and

WHEREAS, the City's current safety training contract is set to expire on March 31, 2026; and

WHEREAS, the City released RFP Specification No. 2511747-C on September 16, 2025; and

WHEREAS, the City received six responsive proposals and a selection panel comprised of subject matter experts from the Public Works Operations Divisions evaluated the proposals; and

WHEREAS, Safe Business Solutions was selected as one of the most responsive and qualified vendors; and

WHEREAS, ongoing Safety Training is imperative to maintaining Department compliance with Cal OSHA; and

WHEREAS, funding is available in Fiscal Year 2026 adopted budget in Zero Waste Fund (Fund 601), Sanitary Sewer Fund (Fund 611), Clean Storm Fund (Fund 616), Equipment Maintenance Fund (Fund 672) and Building Maintenance Fund (Fund 673). Funding for future Fiscal Years is subject to Council's approval of the proposed cityward budget for Fiscal Years 2027-2029.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a Contract and any subsequent Amendments with Safe Business Solutions for Safety Training and Consultation Services to support the Department of Public Works Operations Divisions for a period of three years from March 1, 2026 through February 28, 2029 for an amount Not-to-Exceed \$70,000, and with the option to extend the Contract for two additional one-year terms; with rates adjusted annually in accordance with the Consumer Price Index.

RESOLUTION NO. ##,###-N.S.

CONTRACT: SAFETY CENTER, INC. FOR SAFETY TRAINING SERVICES TO SUPPORT THE DEPARTMENT OF PUBLIC WORKS OPERATIONS DIVISIONS

WHEREAS, the City Public Works Department requires safety training for over 200 staffers in its Facilities, Streets and Utilities, Equipment Maintenance, and Zero Waste Operations Divisions; and

WHEREAS, the City's current safety training contract is set to expire on March 31, 2026; and

WHEREAS, the City released RFP Specification No. 2511747-C on September 16, 2025; and

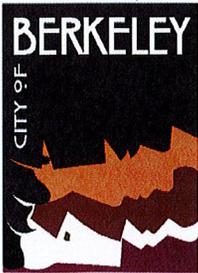
WHEREAS, the City received six responsive proposals and a selection panel comprised of subject matter experts from the Public Works Operations Divisions evaluated the proposals; and

WHEREAS, Safety Center, Inc. was selected as one of the most responsive and qualified vendors; and

WHEREAS, ongoing Safety Training is imperative to maintaining Department compliance with Cal OSHA; and

WHEREAS, funding is available in Fiscal Year 2026 adopted budget in Zero Waste Fund (Fund 601), Sanitary Sewer Fund (Fund 611), Clean Storm Fund (Fund 616), Equipment Maintenance Fund (Fund 672) and Building Maintenance Fund (Fund 673). Funding for future Fiscal Years is subject to Council's approval of the proposed cityward budget for Fiscal Years 2027-2029.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a Contract and any subsequent Amendments with Safety Center, Inc. for Safety Training and Consultation Services to support the Department of Public Works Operations Divisions for a period of three years from March 1, 2026 through February 28, 2029 for an amount Not-to-Exceed \$70,000, and with the option to extend the Contract for two additional one-year terms; with rates adjusted annually in accordance with the Consumer Price Index.



City of Berkeley
Abstract of Bid Worksheet

Finance Department
General Services Division

For: [Public Works Safety Training Services](#)
Spec. 25-11747-C

DATE:

	Bidders	Local Vendor	WC	NF	OS	SC	LW	EBO
1	California Safety Training LLC		X	X	X	X	X	X
2	Du-All Safety LLC		X	X	X	X	X	X
3	NES							
4	Safety Center Inc.		X	X	X	X	X	X
5	SBS		X	X	X	X	X	X
6	Koenig							
7								
8								
9								
10								

Roop Soorma *R Soorma* DATE 06/11/2025
 Sherri Degnan *Sherri Degnan* DATE 06/11/2025
 Tucker Brofft *Tucker Brofft* DATE 07/11/2025

Bid Recorder:

Bid Opener:

Project Manager:

