



Finance Department
Purchasing Division

REQUEST FOR PROPOSALS (RFP)
Specification No. 26-11766-C
FOR
OCCUPATIONAL HEALTH SERVICES
PROPOSALS WILL NOT BE OPENED AND READ PUBLICLY

ADDENDUM “C”
02/20/2026

Dear Proposer:

Questions received from proposers along with answers are attached.

Proposals/bids must be received no later than 2:00 pm, on Thursday, February 26, 2026.

All responses should be sent via email to Solicitations@berkeleyca.gov and have “**Occupational Health Services**” and **Specification No. 26-11766-C** indicated in the subject line of the email.

Please submit one (1) PDF of the technical proposal. Corresponding cost proposal shall be submitted as a separate PDF document.

Proposals will not be accepted after the date and time stated above.

We look forward to receiving and reviewing your proposal.

Sincerely,

Henry Oyekanmi
Finance Director

Addendum “C”

Questions and Answers for Specification No. 26-11766-C OCCUPATIONAL HEALTH SERVICES

The City of Berkeley has received questions from some potential respondents regarding **Specification No. 26-11766-C**, Occupational Health Services. In an effort to provide the same information to all, listed below are the questions received to date, with responses from City staff.

- 1. Q.** Can services requested be provided onsite for the city.
A. Services could be provided on site; however, some exam modalities such as X-Rays and/or Stress testing are required and could be difficult to perform onsite.
- 2. Q.** What is the maximum travel distance of a participating clinic.
A. A Testing clinic or examination location has not been stated. However, from 1 to 30 miles from the City of Berkeley is desirable.
- 3. Q.** Can you provide us with the current or anticipated volumes of each component/service?
A. The primary service will be Police P.O.S.T examination and the Fire Department NFPA examination guidelines for approximately 400 participants.
- 4. Q.** Can you provide the current pricing rates of each component/service?
A. RFP participants should provide a price sheet for their medical services.
- 5. Q.** Is mobile collection response upon request by the City this required?
A. The ability to provide mobile drug testing services is required.
- 6. Q.** Is there a specific form you want us to use to list out the pricing?
A. Component services and pricing can be presented in any common format i.e., word, excel, etc.
- 7. Q.** Are there specific drug tests City of Berkeley uses?
A. Drug test should follow the DOT/FMCSA five panel drug testing requirement for commercial drivers.
- 8. Q.** Could you please provide the approximate number of Post-Offer / Pre-employment Physical Examinations performed in 2024?
A. 85-125
- 9. Q.** Could you please provide the approximate number of Hazardous Material Workers Examinations Services performed in 2024?
A. 120 - 150
- 10. Q.** Could you please provide the approximate number of urine specimen collections and breath alcohol tests performed in 2024?
A. 160-185

- 11. Q.** Are these services only for DOT Urine Specimen collection and DOT breath alcohol testing?
A. The services are for Urine collection and breath alcohol testing.
- 12. Q.** Is MRO services or specimen laboratory analysis also needed? If not, could you please provide the name of the SAMHSA laboratory and TPA the City currently uses?
A: MRO Services and laboratory analysis are required.
- 13. Q.** Is emergency testing (Post-Accident or Reasonable Suspicion) performed on-site at City locations or at vendor's clinic?
A: Testing at the clinic's location is adequate.
- 14. Q.** How many network clinics does the City currently utilize for Occupational Health Services?
A. Three **(3)**.
- 15. Q.** Could you please provide the name of the incumbent vendor(s)?
A. Vendor disclosure is not part of this RFP. The City does not supply names of current or incumbent vendors unless they are notified in advance and agree to disclosure.
- 16. Q.** Does the City intend to award all services to a single vendor?
A. The City could award services to a single vendor or multiple vendors to fulfill all its occupational medicine requirements.
- 17. Q** When are the term dates for the contract? (Start/End Date)?
A. Term dates will be determined when the contract is established.
- 18. Q** Which contractor currently holds this contract?
A. Please see **#15**
- 19. Q** On page 5 Component 2 – “mobile collection response upon request by the City” –Who is currently completing this service? How often is it needed?
A. Please see **#15**
- 20. Q** When can we expect to receive answers to these questions?
A. Please refer to the RFP for estimate dates.
- 21. Q** If needed, can we submit a revised bid following the answer to these questions?
A. Revised bids will not be considered.
- 22. Q.** When can we expect to hear who is awarded the RFP contract?
A. The RFP award will be conducted after review of responses and approval from City council.