



Office of the City Manager

CONSENT CALENDAR
May 19, 2026

To: Honorable Mayor and Members of the City Council
 From: Paul Buddenhagen, City Manager
 Submitted by: Henry Oyekanmi, Director, Finance
 Subject: New Contract: First Shield Security for Citywide Security Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute a contract and any amendments with First Shield Security to provide security services at various City locations and facilities in an amount not to exceed \$3,080,000 for the term of July 1, 2026 to June 30, 2029 with two one-year options for a total of 5 years and a total not to exceed \$5,207,000 including a \$600,000 contingency and subject to the City's annual budget appropriation process.

FISCAL IMPACTS OF RECOMMENDATION

Funds will be available in each individual department's annual budget for both the 3-year and 5-year proposed options.

	3 Years	Opt 1	Opt 2
011-51-505-520-2038-000-444-612990	\$ 200,000	\$ 71,000.00	\$ 73,000.00
158-51-503-520-0000-000-451-612990	\$ 400,000	\$ 142,000.00	\$ 146,000.00
601-54-627-734-3023-000-472-612990	\$ 380,000	\$ 135,000.00	\$ 139,000.00
608-52-544-590-0000-000-472-612990	\$ 280,000	\$ 99,000.00	\$ 102,000.00
636-54-624-697-0000-000-472-612990	\$ 312,000	\$ 111,000.00	\$ 114,000.00
673-54-624-697-0000-000-472-612990	\$ 1,108,000	\$ 392,000.00	\$ 403,000.00
Total	\$ 2,680,000.00	\$ 950,000.00	\$ 977,000.00
Contingency	\$ 400,000.00	\$ 100,000.00	\$ 100,000.00
Not to Exceed	\$ 3,080,000.00	\$ 1,050,000.00	\$ 1,077,000.00

CURRENT SITUATION AND ITS EFFECTS

Security services are necessary for multiple City facilities to ensure the safety of both the public and City staff. The contract for the current security services provider, Allied Universal, will expire on June 30, 2026. The City released a new RFP (Specification number 26-11771-C) for security services on February 27th. The City hosted a mandatory walkthrough of all the sites which was attended by over 25 companies and advertised the RFP for 6 weeks.

On April 14, 2026, seventeen responses were received. The selection panel consisted of representatives from the following departments -- Public Works, Parks, Recreation and Waterfront, the Library, Finance, and HHCS. The selection committee reviewed and discussed all 17 proposals. Eleven proposals met all of the requirements of the RFP. The selection panel reviewed the final eleven proposals in-depth and ranked them. After reading the proposals, holding multiple review sessions with the review panel and careful evaluation, First Shield Security was selected as the most responsive proposer with the highest level of qualification to meet City needs. The Library, while part of the RFP process, will enter into its own contract.

Currently, Allied Universal Security Service provides Citywide unarmed security services throughout the City at several facilities. Allied Universal has security guards stationed at City Hall located at 2180 Milvia, the Corporation Yard located at 1326 Allston Way, the Transfer Station located at 1201 2nd Street, the Berkeley Marina Waterfront, 1947 Center Street, the Adult Mental Health Clinic located at 2640 Martin Luther King Jr. Way, and at several other locations within the City. The services provided by security staff protect both City staff and residents at these locations. Funds will be available in each individual department's annual budget for the 5 proposed years.

Choosing First Shield Security to provide Citywide security services is a Strategic Plan Priority Project, advancing our goal to create a resilient, safe, connected, and prepared city.

Effective January 1, 2026, local agencies are required to satisfy noticing requirements for certain contracts for services that meet the criteria outlined in Government Code Section 3204.1 as amended by AB 339. This project does not meet the criteria in Government Code Section 3504.1 and is exempt from the noticing requirement.

BACKGROUND

Unarmed security guard services are contracted by the City to perform routine patrol and access control duties at various City facilities. The Guard services have a regular schedule for each location and occasionally provide additional security for ad-hoc services, special events, and commission meetings. Allied Universal has been providing security services since 2020.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no identifiable environmental effects or opportunities.

RATIONALE FOR RECOMMENDATION

After a thorough, multi-department review, the City selected First Shield Security as the best vendor to meet City needs.

ALTERNATIVE ACTIONS CONSIDERED

None.

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Citywide Security Services

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CONTACT PERSON

Aundra Richards, Contract Administrator, Finance, 510-981-7324

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: FIRST SHIELD SECURITY FOR CITYWIDE SECURITY SERVICES

WHEREAS, Security services are necessary for multiple City facilities to ensure the safety of both the public and City staff; and

WHEREAS, the contract for security services at each of these various locations and facilities will expire June 30, 2026, and a Request for Proposal (RFP) was duly advertised in February 2026; and

WHEREAS, the City received seventeen proposals that were evaluated based on the selection criteria, and First Shield Security attended the mandatory walkthrough and was ranked the highest based on its technical proposal, qualifications, experience, training, references and price; and

WHEREAS, funding in the amount of \$3,080,000 is available in various department funds for the first three years of the contract term with two 1-year options for an additional \$1,050,000 for year four and \$1,077,000 for year five; and

WHEREAS, a \$400,000 contingency is included in the contract for ad-hoc services, special events, and commission meetings in the first three years of the contract and an additional \$100,000 contingency in each of the 1-year options; and

WHEREAS, this contract is exempt from the noticing requirements set forth in Government Code Section 3504.1.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the proposal by First Shield Security is accepted by the Council of the City of Berkeley and that the City Manager is authorized to execute a contract and any amendments with First Shield Security for Citywide security services at various city locations and facilities for an amount not to exceed \$3,080,000 for the period of July 1, 2026 through June 30, 2029 with the option to extend for two additional 1-year periods for a total of 5 years for a total not to exceed \$5,207,000 including a \$600,000 contingency and subject to the City's annual budget appropriation process.