



Office of the City Manager

10

CONSENT CALENDAR
July 28, 2026

To: Honorable Mayor and Members of the City Council

From: Paul Buddenhagen, City Manager

Submitted by: David Sprague, Fire Chief

Subject: Purchase Orders: Spending Authority for equipment purchase from Life-Assist for Emergency Medical Supplies and Equipment

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to utilize National Purchasing Partners (NPPGov) Contract No. PS25830 and issue purchase orders to Life-Assist, Inc. for emergency medical supplies and equipment from August 1, 2026 through November 18, 2029, in an amount not to exceed \$1,552,000 with the option to continue utilizing any authorized extensions or successor cooperative purchasing agreements, subject to available funding and applicable procurement requirements for an additional two, two year extensions not to exceed \$1,888,000.

FISCAL IMPACTS OF RECOMMENDATION

The financial impact is projected to be approximately \$1,552,000 through November 18, 2029 and \$1,888,000 for the four total extension years. The actual amount expended each fiscal year will be determined by operational demand.

Funding is available through Fire Department operating budgets, including General Fund, Measure M (Paramedic Tax), Measure GG, Measure FF (2020), and other legally available funding sources.

CURRENT SITUATION AND ITS EFFECTS

The Berkeley Fire Department responds to approximately 11,000 medical incidents annually and provides advanced life support treatment to thousands of patients each year. Emergency medical supplies and equipment are required to provide treatment and care for sick and injured patients during emergency medical responses.

This item advances the Strategic Plan goal to create a resilient, safe, connected, and prepared city.

The Department maintains an inventory of pharmaceuticals, airway equipment, cardiac care supplies, trauma supplies, infection-control products, diagnostic equipment, disposable medical supplies, and related emergency medical equipment necessary to

support continuous emergency medical operations. Timely procurement of these supplies is essential to maintaining uninterrupted emergency response capability.

The proposed authorization will provide a reliable source of emergency medical supplies and equipment at competitively solicited pricing while reducing procurement costs and administrative burden associated with conducting a separate City solicitation.

BACKGROUND

Historically, the City has utilized competitively procured purchase orders to obtain emergency medical supplies and equipment. On July 8, 2014, the City Council approved a purchase order with Life-Assist Medical for emergency medical supplies and equipment following a competitive procurement process conducted by the City of Berkeley.

On May 12, 2025, the League of Oregon Cities (LOC), acting as Lead Public Agency on behalf of National Purchasing Partners (NPPGov), issued Request for Proposal No. 2535 for Medical Products, Monitors, Software, Data Transmission, and Related Services. The solicitation was publicly advertised in USA Today, the Daily Journal of Commerce (Oregon), and on the websites of the League of Oregon Cities and NPPGov.

The solicitation remained open through August 5, 2025. Seven vendors submitted proposals. Proposals were evaluated using a best-value methodology considering pricing, product line breadth, marketing support, customer service, experience, geographic coverage, and conformance with solicitation requirements. Contracts were awarded on October 2, 2025.

Life-Assist, Inc. was selected as an awarded vendor and entered into Master Price Agreement PS25830 with the League of Oregon Cities effective November 19, 2025.

The cooperative purchasing agreement provides public agencies access to competitively solicited pricing for medical products and supplies, pharmaceuticals, medical monitors, defibrillators, diagnostic equipment, life-support equipment, training products, capital equipment, operational support items, and related services.

The City's Purchasing Division has reviewed the cooperative purchasing process and determined that the NPPGov solicitation satisfies the City's competitive procurement requirements and may be utilized by the City for the issuance of purchase orders for emergency medical supplies and equipment.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no identifiable environmental effects associated with the purchase of emergency medical supplies and equipment under this authorization.

RATIONALE FOR RECOMMENDATION

Emergency medical supplies and equipment are required to provide advanced life support services and emergency medical care to the Berkeley community.

Utilizing the competitively procured NPPGov cooperative purchasing agreement allows the City to leverage national purchasing power, obtain favorable pricing, reduce administrative costs, eliminate the need for a separate City procurement process, and ensure continuity of emergency medical operations.

ALTERNATIVE ACTIONS CONSIDERED

Conduct an independent City procurement process.

This option would require substantial staff time and resources and is unlikely to produce more favorable pricing than that already available through the competitively solicited NPPGov cooperative purchasing agreement.

CONTACT PERSON

David Sprague, Fire Chief (510) 981-3473

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDERS: LIFE-ASSIST FOR EMERGENCY MEDICAL SUPPLIES AND EQUIPMENT

WHEREAS, the Berkeley Fire Department requires emergency medical supplies and equipment to provide advanced life support treatment and emergency medical care to patients during emergency responses; and

WHEREAS, emergency medical supplies and equipment include pharmaceuticals, airway equipment, cardiac care supplies, trauma supplies, infection-control materials, diagnostic equipment, disposable medical products, life-support equipment, and related operational supplies; and

WHEREAS, the Berkeley Fire Department responds to approximately 11,000 medical incidents annually and requires a reliable source of emergency medical supplies and equipment to maintain uninterrupted emergency medical service delivery; and

WHEREAS, on May 12, 2025, the League of Oregon Cities, acting as Lead Public Agency on behalf of National Purchasing Partners (NPPGov), issued Request for Proposal No. 2535 for Medical Products, Monitors, Software, Data Transmission, and Related Services; and

WHEREAS, the solicitation was publicly advertised in USA Today, the Daily Journal of Commerce (Oregon), and on the websites of the League of Oregon Cities and NPPGov, remained open through August 5, 2025, and proposals were evaluated through a competitive best-value procurement process; and

WHEREAS, contracts were awarded on October 2, 2025, and Life-Assist, Inc. subsequently entered into Master Price Agreement PS25830 with the League of Oregon Cities effective November 19, 2025; and

WHEREAS, Master Price Agreement PS25830 provides competitively solicited pricing for medical products and supplies, pharmaceuticals, medical monitors, diagnostic equipment, life-support equipment, training products, capital equipment, operational support items, and related services; and

WHEREAS, the City's Purchasing Division has determined that the NPPGov cooperative purchasing process satisfies the City's competitive procurement requirements and may be utilized by the City for the issuance of purchase orders; and

WHEREAS, utilization of the NPPGov cooperative purchasing agreement will ensure continuity of emergency medical operations while reducing procurement costs and administrative burden.

July 28, 2026

NOW THEREFORE BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to utilize National Purchasing Partners (NPPGov) Contract No. PS25830 and issue purchase orders to Life-Assist, Inc. for emergency medical supplies and equipment from August 1, 2026 through November 18, 2029, in an amount not to exceed \$1,552,000.

BE IT FURTHER RESOLVED that the City Manager is authorized to utilize any authorized extensions of NPPGov Contract No. PS25830, successor cooperative purchasing agreements, and administrative amendments necessary to facilitate the continued purchase of emergency medical supplies and equipment for an additional two, two year extensions not to exceed \$1,888,000 subject to the availability of appropriated funds and compliance with applicable City purchasing requirements.

