



Office of the City Manager

CONSENT CALENDAR
September 15, 2026

To: Honorable Mayor and Members of the City Council
 From: Paul Buddenhagen, City Manager
 Submitted by: David Sprague, Fire Chief
 Subject: Purchase Orders: Stryker Sales for Gurneys, Stair Chairs, and Mechanical CPR Units

RECOMMENDATION

Adopt a Resolution authorizing the City Manager or their designee to utilize Sourcewell Contract No. 041823 to issue piggyback purchase orders and any amendments to Stryker Sales LLC for the lease of ten gurneys, ten powered gurney fastener systems (power load system), and ten evacuation chairs (stair chair), and twelve cardiopulmonary resuscitation (CPR) units for Fire Department response vehicles from October 1, 2026 through January 1, 2033 in an amount not to exceed \$1,591,355.

FISCAL IMPACTS OF RECOMMENDATION

The annual projected cost of this lease is \$218,409. The total not-to-exceed cost for the full seven-year lease including a 15% contingency is \$1,591,355. Funding for FY27 will come from Measure GG. Funding for subsequent years include but are not limited to Fire Department General Fund, Measure FF (Fire & Emergency Services, 2020), Measure GG (Fire and Emergency Services), and UC Settlement Funds.

CURRENT SITUATION AND ITS EFFECTS

Each ambulance must have a gurney, a gurney fastener system, and stair chairs to move patients from the emergency incident location to the ambulance, and then from the ambulance to the hospital. The current leases for these devices expire in December of 2026, necessitating a new lease.

Each fire engine and fire truck currently carries a mechanical Cardiopulmonary Resuscitation (CPR) commonly called a LUCAS device. The LUCAS devices are an integral part of providing lifesaving care in cardiac arrest patients and have been at the end of their service life since 2023. They are no longer eligible for service and maintenance.

The current fleet of LUCAS devices carried on all first responder suppression apparatus have played an integral role in the City of Berkeley achieving a very high, 21.2% survival rate among cardiac arrest patients. In this context, "survival" refers to patients who suffer a cardiac arrest and are subsequently discharged from the hospital. This

percentage is the highest in Alameda County (County average of 10% survival) and double the national average (10.5%).

The lease of replacement devices will continue to support the Department's goal of providing sustained and effective chest compressions to patients in cardiac arrest which sustains blood circulation to the brain, the heart and vital organs. This increases the probability that a victim of cardiac arrest will regain spontaneous circulation and be discharged from the hospital.

BACKGROUND

Mechanical CPR devices became a required piece of equipment by the Alameda County Local Emergency Medical Services Agency in 2011. In 2018 the mechanical CPR devices that were provided to the Fire Department by the Alameda County private ambulance provider (Paramedics Plus) reached the end of their service life. To replace the end-of-life devices, the City purchased a fleet of LUCAS devices. Those devices are the current fleet and reached the end of their service life in 2023 making them ineligible for maintenance and service from the vendor.

Sourcewell conducted a competitive procurement process for Critical Care and EMS Equipment which included the following milestones:

- Public Notice of RFP Published: February 28, 2023
- Proposal Due Date: April 18, 2023
- Proposal Opening: April 18, 2023
- Sourcewell Board of Directors Approval: July 18, 2023

Sourcewell competitively solicited RFP No. 041823, Critical Care and EMS Equipment, and subsequently awarded Contract No. 041823-SYK to Stryker Corporation. The Sourcewell contract provides public agencies with access to a broad range of Stryker critical care and emergency medical equipment, including the devices contemplated under this procurement.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no identifiable environmental or climate impacts related to this item.

RATIONALE FOR RECOMMENDATION

Gurneys, Power-loaders and Stair Chairs: The replacement of this equipment is a normal operating cost associated with providing transport for sick and injured patients. The current fleet is at the end of its lease agreement.

LUCAS devices: The devices are an integral part of providing lifesaving care in cardiac arrest patients and we are required to carry them per the Alameda County Local

Contract: Purchase Orders: Stryker Sales for Gurneys, Stair Chairs,
and Mechanical CPR Units

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Emergency Medical Services Agency. The current fleet of devices are past their end of service life and not eligible for service and maintenance.

ALTERNATIVE ACTIONS CONSIDERED

None.

CONTACT PERSON

David Sprague, Fire Chief, (510) 981-3473

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: STRYKER SALES FOR GURNEYS, STAIR CHAIRS, AND
MECHANICAL CPR UNITS

WHEREAS, each Fire Department ambulance must have a gurney, a gurney fastener system, and stair chairs to move patients from the emergency incident location to the ambulance, and then from the ambulance to the hospital; and

WHEREAS, Current leases for these devices and equipment (gurneys, gurney fastener systems (power load system), evacuation chairs (stair chair), and cardiopulmonary resuscitation (CPR) units) expire in December of 2026, necessitating a new lease, and

WHEREAS, each fire engine and fire truck currently carries a mechanical Cardiopulmonary Resuscitation (CPR) device, which are an integral part of providing lifesaving care in cardiac arrest patients and have been at the end of their service life since 2023 and no longer eligible for service and maintenance, and

WHEREAS, the current fleet of mechanical CPR devices carried on all first responder suppression apparatus have played an integral role in the City of Berkeley achieving a very high, 21.2% survival rate among cardiac arrest patients.

WHEREAS, the lease of replacement devices will continue to support the Fire Department's goal of providing sustained and effective chest compressions to patients in cardiac arrest which sustains blood circulation to the brain, the heart and vital organs. This increases the probability that a victim of cardiac arrest to regain spontaneous circulation and be discharged from the hospital, and

WHEREAS, the Alameda County Local Emergency Medical Services Agency made mechanical CPR devices a required piece of equipment in 2011, and

WHEREAS, Sourcewell competitively solicited RFP No. 041823, Critical Care and EMS Equipment, and subsequently awarded Contract No. 041823-SYK to Stryker Corporation. The Sourcewell contract provides public agencies with access to a broad range of Stryker critical care and emergency medical equipment, including the devices contemplated under this procurement.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager or his designee is authorized to utilize Sourcewell Contract No. 041823 to issue piggyback purchase orders and any amendments to Stryker Sales LLC for the lease of ten gurneys, ten powered gurney fastener systems (power load system), and ten evacuation chairs (stair chair), and twelve cardiopulmonary resuscitation (CPR) units for Fire Department response vehicles from October 1, 2026 through January 1, 2033 in an amount not to exceed \$1,591,355.