



Office of the City Manager

CONSENT CALENDAR

April 30, 2019

To: Honorable Mayor and Members of the City Council

From: Dee Williams-Ridley, City Manager

Submitted by: Phillip L. Harrington, Director, Public Works

Subject: Purchase Order: Toter Incorporated for Refuse, Recycling and Organic Wheeled Carts

RECOMMENDATION

Adopt a Resolution:

1. Authorizing the City Manager to enter into additional FY 2019 purchase orders with Toter Incorporated for refuse, recycling and organic wheeled carts, for a total FY 2019 amount not to exceed \$292,045; and
2. Authorizing the City Manager to purchase refuse, recycling and organic wheeled carts from Toter Incorporated to piggy-back off of a National Intergovernmental Purchasing Alliance contract with Toter Incorporated, for annual expenditures not to exceed:
  - FY2020.....\$283,155
  - FY2021.....\$292,484
  - FY2022.....\$303,020
  - FY2023.....\$308,068

FISCAL IMPACTS OF RECOMMENDATION

Funding for the remainder of FY 2019 is available in Zero Waste Fund (601) and Cal Recycle Beverage Container Recycling City/County Payment Program Fund (647). The funding for FY 2020 – FY 2023 purchase orders will be subject to appropriation from the Zero Waste Fund (601) and Cal Recycle Beverage Container Recycling City/County Payment Program Fund (647) for future purchases.

CURRENT SITUATION AND ITS EFFECTS

The majority of wheeled carts (20, 32, 64 or 96 gallon sizes) have been provided to both residential and commercial customers from 2008 to 2011 due to continuous daily use. This daily use has resulted in broken lids, wheels and/or axles or cracked cart bodies that cannot be repaired and then require replacement. Also in early 2018, the Zero Waste Division’s remaining replacement supply was completely utilized with the commercial expansion of 400+ new commercial customers that had been collected by the non-exclusive commercial waste hauler franchisees. Therefore in FY2019, the City

has had to purchase new wheeled carts for a cost of about \$167,040 and additional purchases are needed.

This requested purchase order authorization will allow the City to continue 1) to support its Zero Waste goals, 2) promote a clean environmental for and 3) the City's Strategic Goal of being a global leader in addressing climate change, advancing environmental justice, and protecting the environment.

#### BACKGROUND

Since FY 2014 and with City Council authorization, the Zero Waste Division began purchasing wheeled carts by piggy-backing off of the National Intergovernmental Purchasing Alliance (NIPA) contract with Toter, Inc. This national program provides for master agreements with companies that have lower costs and provided savings to participating public agencies, such as the City of Berkeley. In addition, this has provided the City with a consistent type and style of wheeled carts that allows the City to standardize the wheeled carts use by customers and with a standardization of the wheeled carts by size (gallons) and fabrication, this more easily accommodates repairs of the wheeled carts.

#### ENVIRONMENTAL SUSTAINABILITY

Broken, cracked, or unrepairable wheeled carts can allow the potential spillage of refuse, recyclables and organics when collected or materials placed in the carts during non-service days. These broken, cracked, or unrepairable wheeled also have the potential to contribute to litter in the streets and storm waste run-off.

#### RATIONALE FOR RECOMMENDATION

Replacement supply on hand of refuse, recycling and organics wheeled carts are needed to provide uninterrupted collection services to the City's residential and commercial customers. The Toter carts are a compatible type of cart for the City's collection fleet. NIPA and Toter have implemented a new 5-year contract that extends this competitive pricing until 2023 and offers the City competitive pricing for these carts.

#### ALTERNATIVE ACTIONS CONSIDERED

None

#### CONTACT PERSON

Greg Apa, Solid Waste & Recycling Manager, Public Works, (510) 981- 6359

#### Attachments:

1: Resolution

Exhibit A: Toter, NIPA, City of Tucson Contract Agreement

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: TOTER INCORPORATED FOR REFUSE, ORGANICS, AND RECYCLING CARTS

WHEREAS, the City of Berkeley provides essential refuse, recycling and organic collected services to residents and commercial community members with the goal of reaching Zero Waste, and these services require the purchase of refuse, recycling and organic wheeled carts; and

WHEREAS, Since FY 2014 and with City Council authorization, the Zero Waste Division began purchasing wheeled carts by piggy-backing off of the existing National Intergovernmental Purchasing Alliance (NIPA) contract with Toter Inc. This national program provides for master agreements with companies that have lower costs and provided savings to participating public agencies, such as the City of Berkeley.

WHEREAS, NIPA and Toter have implemented a new 5-year contract that extends this competitive pricing until 2023; and

WHEREAS, the Public Works, Zero Waste Division, has purchased in FY 2019 new wheeled carts at a cost of \$167,040 and additional wheeled carts are needed before the end of this fiscal year, and the Zero Waste Division forecasts additional wheeled cart supply demands and additional annual purchases for new carts that exceed City Manager authority in the coming fiscal years.

NOW THEREFORE, BE IT RESOLVED by the City Council that the City Manager is authorized for additional FY 2019 purchase orders with Toter Inc. for refuse, recycling and organics wheeled carts with a total amount not to exceed \$292,045.

BE IT FURTHER RESOLVED that the City Manager is authorized to purchase refuse, recycling and organics wheeled carts from Toter Inc. that allow the City to utilize the NIPA contract with Toter Inc. to ensure competitive pricing with annual expenditures in fiscal years 2020 through 2023 for amounts not to exceed as follows:

FY2020.....	\$283,155
FY2021.....	\$292,484
FY2022.....	\$303,020
FY2023.....	\$308,068

- Exhibits
- A: Toter/NIPA Contract

**Toter**<sup>®</sup>

**Built for Extremes**<sup>™</sup>



EXPERIENCED ★ FOCUSED ★ TRUSTED

**TOTER COOPERATIVE CONTRACT**

**#171717**



# TOTER COOPERATIVE CONTRACT #171717

With National IPA, competitive, large volume pricing is right at your fingertips.



## ABOUT NATIONAL IPA

National IPA is a national cooperative purchasing organization that works with public agencies – including government, educational institutions and non-profit agencies – who competitively solicit national contracts for aggregated use to streamline the purchasing process. To learn more, visit [toter.com/national-ipa](http://toter.com/national-ipa).

## ADVANTAGES OF USING NATIONAL IPA

- No cost for eligible organizations to participate with National IPA (eligible organizations include government, educational institutions and non-profit agencies).
- Cooperative contracts are competitively solicited on participants' behalf, saving time and money.
- Contract process has already been conducted by a government agency, so organizations realize tremendous savings (versus sourcing their own products)



## TOTER COOPERATIVE CONTRACT #171717

The City of Tucson, AZ has publicly solicited and awarded to Toter, LLC a cooperative purchasing agreement (Contract #171717) for Toter refuse containers, related waste, and recycling products. This cooperative purchasing agreement is available to public agencies and non-profit entities nationwide via National Intergovernmental Purchasing Alliance (National IPA).

*Effective February 1, 2018 through January 30, 2023*



## TWO-WHEEL CURBSIDE COLLECTION CARTS



- EVR II and EVR I carts available in 16, 21, 24, 32, 35, 48, 64 and 96-gallon sizes are compatible with automated and semi-automated lifters for garbage and yard waste collection with an industry-leading 12-year body warranty.
- Available in a variety of colors, textures, custom hot stamps, graphics and RFID tags
- Nestable design allows fully assembled carts to be stacked inside one another for delivery efficiencies, reduced labor, and reduced delivery expense.
- Bear-Tough Carts provide unmatched resistance to chewing and clawing, protecting both bears and humans.
- Service options for cart assembly and delivery, and full service cart maintenance available

## CURBSIDE COLLECTION OPTIONS



- 2-gallon kitchen collector organics bin is equipped with top and bottom hand grips for easy dumping, a snap tight lid, a wall mountable design and a locking seal to prevent odors. This bin is dishwasher safe, which makes it easy to clean.
- 13-gallon organics bin is designed for collection with large handles at a comfortable height and heavy-duty wheels for easy transport to the curb. Featuring a latch and animal lock, it keeps away pesky predators.
- 21, 32, and 48-gallon organics automated collection carts are specifically designed to withstand heavy, wet organic waste with heavy-duty load ratings, and optional animal resistant locks.

## FEL COLLECTION OPTIONS



- Standard FELs available in 2, 3, and 4-cubic-yard sizes
- Manufactured with a stress-free Advanced Rotational Molding™ process for superior durability, impact resistance, and long life.
- Quieter, rust-resistant and corrosion-proof containers last up to three times longer than steel containers and require no painting.
- Lighter weight and easier to maneuver than conventional steel containers.
- Organics FELs are specifically designed for heavy, wet organic waste with a leak-proof design, locking lid, and built-in drain plug. Available in 2 or 3-cubic-yard sizes



## LIFTER OPTIONS

- TrimLift is a slim profile lifter designed to fit rear-load and side-load applications.
- HighLift is a durable lifter designed to fit rear-load and side-load applications.
- EconoLift is a low-maintenance, low-cost lifter designed to fit most rear loaders.

## AVAILABLE CART COLORS

Toter carts are available in a variety of colors and textures. Granite finishes mask normal wear by helping hide scuffs, scratches, and dirt, keeping cans looking new for years.



Colors shown are as accurate as printing allows. Actual product colors are subject to variation from printed sample.





# Toter<sup>®</sup>

## Built for Extremes<sup>™</sup>

