



Office of the City Manager

CONSENT CALENDAR
December 15, 2020

To: Honorable Mayor and Members of the City Council

From: Dee Williams-Ridley, City Manager

Submitted by: Lisa Warhuus, Director, Health, Housing & Community Services

Subject: Contract No. 32000232 Amendment: Worldwide Travel Staffing for Nurse Registry Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager or her designee to execute an amendment to Contract No. 32000232 with Worldwide Travel Staffing for nurse registry services. The total not to exceed limit will be \$1,272,580 and the contract end date will be extended to June 30, 2025. The contract will serve the needs of the Health, Housing and Community Services Department, providing fill-in nursing services as necessary at the Mental Health Clinic, Berkeley High School Health Center, COVID-19 Disease Containment Unit, the Public Health Emergency Preparedness' COVID-19 vaccine readiness planning, and the Berkeley Respite Program's nursing services.

FISCAL IMPACTS OF RECOMMENDATION

The original contract was in the amount of \$313,800 and the amendment will increase the limit by \$958,780 for a total not to exceed of \$1,272,580 and extend the term end date to June 30, 2025. The additional \$958,780 will be divided as follows:

Program	Amount	ERMA GL Account
Disease Containment Unit	\$324,480	336-51-501-503-2075-000-451-612410-
PHEP Vaccine Readiness	\$20,300	350-51-506-557-2075-000-451-612250-
Respite Nursing Services	\$100,000	311-51-504-530-2075-000-444-612990-
Mental Health Clinic	\$500,000	158-51-503-520-0000-000-451-612250-
Berkeley High School	\$14,000	324-51-506-560-0000-000-451-612410

Increase: \$958,780

The Mental Health Realignment funds of \$500,000 will be appropriated each year over the course of the contract term depending on staff vacancy rates and corresponding salary savings, at an approximate amount of \$100,000 per year and will be subject to Council approval of each fiscal year's Annual Appropriations Ordinance.

CURRENT SITUATION AND ITS EFFECTS

This Nurse Registry contract allows the Health, Housing and Community Services Department to utilize per diem nursing when there are nursing vacancies to provide required medical services to City's most vulnerable populations. It also allows the

department to more readily respond to the COVID-19 response efforts. This contract aligns with the Strategic Plan goal to be a customer-focused organization that provides excellent, timely, easily-accessible service and information to the community.

The City released a Request for Proposals (RFP) under Specification No. 19-11326-C, convened a panel of stakeholders, interviewed representatives from the highest ranked responses, and selected Worldwide Travel Staffing as the most responsive, responsible bidder for this contract.

BACKGROUND

The Health, Housing and Community Services Department has experienced great difficulty in filling vacant positions for staff who can provide nursing services. Due to a variety of factors, including the Medi-Cal expansion through the Affordable Care Act, an existing shortage of nurses in the region has been greatly exacerbated. Many area providers are experiencing staff shortages in qualified nurses.

Additionally, COVID specific funds have been allocated to the City that must be spent within a very short time frame. Salary savings from vacant permanent positions, as well as targeted COVID revenue will be used to fund this contract. While we continue to actively recruit for permanent staff, this contract allows the Health, Housing and Community Services Department to utilize per diem nurses to provide vital health and mental health services to vulnerable populations as well as COVID-19 community response when permanent, career positions are vacant.

ENVIRONMENTAL SUSTAINABILITY

There are no identifiable environmental effects or opportunities associated with the action requested in this report.

RATIONALE FOR RECOMMENDATION

Worldwide Travel Staffing was selected as the vendor for this contract through a competitive RFP process. They offer nurses who provide community health services to youth and psychiatry services to Medi-Cal, uninsured, disenfranchised, and underserved populations. These services are necessary for the provision of public and mental health treatment provided by the City and have proven to be effective in delivering these services. This contract will only be utilized during staff shortages and are not a replacement of permanent staffing.

ALTERNATIVE ACTIONS CONSIDERED

The City could not provide mandated medication monitoring services and other nursing services for individuals with mental illness and physical illness, or provide a comprehensive COVID-19 response without these services.

CONTACT PERSON

Ann Song, Acting Administrative and Fiscal Manager, HHCS, (510) 981-5399

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT NO. 32000232 AMENDMENT: WORLDWIDE TRAVEL STAFFING FOR
NURSE REGISTRY SERVICES

WHEREAS, on May 26, 2020, the City of Berkeley entered into Contract No. 32000232 with Worldwide Travel Staffing for nurse registry services in an amount not to exceed \$313,800 for the period March 1, 2020 to June 30, 2023; and

WHEREAS, the City of Berkeley's Health, Housing and Community Services Department has experienced great difficulty in filling vacancies in nursing positions; and

WHEREAS, Worldwide Travel Staffing offers nurses who provide mental health and community health services, provided by licensed nurses, to youth, Medi-Cal, uninsured, disenfranchised, and under-served populations; and

WHEREAS, Worldwide Travel Staffing's services support mental health goals of improving the health and well-being of the community during periods of staff shortages; and

WHEREAS, Worldwide Travel Staffing was selected through a competitive Request for Proposals process; and

WHEREAS, funds are available in the current year budget.

WHEREAS, funds are available to perform this work in the current year budget in the ERMA GL Account 336-51-501-503-2075-000-451-612410-, 350-51-506-557-2075-000-451-612250-, 311-51-504-530-2075-000-444-612990-, 158-51-503-520-0000-000-451-612250-, 324-51-506-560-0000-000-451-612410-, and this contract amendment has been entered into the Citywide contract database and assigned contract number 32000232; and

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager or her designee is authorized to execute an amendment to Contract No. 32000232 with Worldwide Travel Staffing to increase the total contract amount by \$958,780 for a total contract amount not to exceed \$1,272,580 for the period of March 1, 2020 to June 30, 2025 for the purpose of funding nurse registry services. A record signature copy of said contract and amendments to be on file in the City Clerk Department.

