



Office of the City Manager

PUBLIC HEARING  
May 23, 2023

To: Honorable Mayor and Members of the City Council  
 From: Dee Williams-Ridley, City Manager  
 Submitted by: Scott Ferris, Director, Parks Recreation and Waterfront  
 Subject: Selected Marina Fee Increases

RECOMMENDATION

Conduct a public hearing and upon conclusion, adopt a Resolution approving new fees and increasing current fees for select Marina fees; and rescinding Resolution No. 68,899-N.S. and all amendatory resolutions.

FISCAL IMPACTS OF RECOMMENDATION

The cumulative impact of these fee increases is estimated to add \$206,793 in annual revenue to the Marina Fund (Fund 608), which supports all Waterfront operations including the Marina, landscaping, facilities, parks, roads, recreation programs and special events. These fee increases are important in helping the City recover a greater share of the Marina’s operating costs. Marina Fund revenues can no longer cover operations, and in FY24 fund reserves will be exhausted, (see Table 1). Without fee increases, the Marina Fund will need nearly \$1.3M to continue Waterfront operations. With fee increases, the Fund will need nearly \$1.1M to continue to operate. Even with fee increases, there will continue to be an ongoing structural deficit of more than \$1.4M.

**Table 1 - Impact of Fee Increases on the Marina Fund**

<b>FY24</b>	<b>Without fee increase</b>	<b>With fee increase</b>	<b>Change</b>
Total Revenues	\$6,299,416	\$6,506,209	\$206,793
Total Expenditures	\$8,348,631	\$8,348,631	\$0
Deficit	(\$2,049,215)	(\$1,842,422)	\$206,793
Reserve Balance	(\$1,285,692)	(\$1,078,899)	\$206,793

CURRENT SITUATION AND ITS EFFECTS

The Marina Fee Schedule was last updated in May 2019, when Council adopted Resolution No. 68,899-N.S., which increased several Marina fees including visitor berth fees, launch ramp fees, and new fees for lost/unreturned parking permits, outdated or inadequate registration/documentation, and Waterfront Special Event fees. Since then, low berth occupancy rates have made it difficult to raise berth fees biannually, as the City has historically done. The loss of this consistent revenue source has been a key driver of the Marina Fund’s

structural deficit. The proposed fee increases are needed to offset the rising costs for maintaining the Waterfront. Note that for all Waterfront fees, there is no distinction between resident and non-resident fees; that distinction is not permitted on public trust lands.

There are increases proposed for Berth Fees, Surcharges, as well as Skiff, Dry Storage, Liveaboard, Visitor Berths (11-30 nights), and Launch Ramp fees. Modifications to new slip holder incentive fees are proposed. One new fee is proposed for Abandoned Vessels. The proposed updates and modifications to Marina Fees are proposed and justified as follows:

- The **Berth Fees** are the monthly slip fees for slipholders with a permit to berth. The fee is proposed to increase by 3% for each of the next three years: a 3% increase in FY24, a 3% increase in FY25, and a 3% increase in FY26. This is to better recover operational costs, while staying competitive with the local market for slips. This fee has not increased since 2015, (see Tables 2 & 3).

**Table 2 – Proposed Berth Fees**

Size of Boat (in feet)	Current Berth Fees (\$/ft)	FY24 Berth Fees +3% (\$/ft)	FY25 Berth Fees +3% (\$/ft)	FY26 Berth Fees +3% (\$/ft)
20' -21'	\$8.20	\$8.45	\$8.70	\$8.96
22' -24'	\$8.67	\$8.93	\$9.20	\$9.48
25' -29'	\$9.76	\$10.05	\$10.35	\$10.66
30' -39'	\$10.34	\$10.65	\$10.97	\$11.30
40' -49'	\$10.95	\$11.28	\$11.62	\$11.97
50' -59'	\$11.61	\$11.96	\$12.32	\$12.69
60' -69'	\$12.33	\$12.70	\$13.08	\$13.47
70' -79'	\$13.04	\$13.43	\$13.83	\$14.24
80' -89'	\$13.81	\$14.22	\$14.65	\$15.09
90'+		\$17.00	\$17.51	\$18.04

**Table 3 - Berth Fee Comparisons** (shown for 30' and 50' length boats)

<b>Marina - 30' length boat</b>	<b>Single Finger</b>
San Francisco Marina Small Craft Harbor - West	\$18.62
Richardson Bay Marina (Sausalito)	\$14.50
Santa Cruz Harbor	\$13.87
Safe Harbor Emeryville	\$13.25
BRICKYARD COVE on the Boardwalk (Richmond)	\$12.75
Blu Harbor Marina (Redwood City)	\$12.67
Marina Village Yacht Harbor (Alameda)	\$12.40
Average	\$11.37
San Francisco Marina Small Craft Harbor -EAST	\$11.30
Median	\$11.30
<b>City of Berkeley Proposed FY26</b>	<b>\$11.30</b>
Pillar Point Harbor (Half Moon Bay)	\$11.29
<b>City of Berkeley Proposed FY25</b>	<b>\$10.97</b>
<b>City of Berkeley Proposed FY24</b>	<b>\$10.65</b>
<b>City of Berkeley Marina Current</b>	<b>\$10.34</b>
Oyster Point Marina (South San Francisco)	\$9.27
Brisbane Marina	\$8.67
Vallejo Municipal Marina	\$8.36
Coyote Point Marina (San Mateo)	\$7.63
Martinez Marina -Almar Marinas	\$5.70

  

<b>Marina - 50' length boat</b>	<b>Double Finger</b>
Blue Water Yacht Harbor (Sausalito)	\$32.90
Clipper Yacht Harbor (Sausalito)	\$26.72
Schoonmaker Point Marina (Sausalito)	\$24.00
San Francisco Marina Small Craft Harbor - West	\$23.09
South Beach Harbor (San Francisco)	\$20.68
Marina Village Yacht Harbor (Alameda)	\$16.68
Average	\$15.55
Santa Cruz Harbor	\$15.27
Oakland Marinas	\$12.98-\$16
Safe Harbor Ballena Isle (Alameda)	\$14.22
<b>City of Berkeley Proposed FY26</b>	<b>\$13.96</b>
Treasure Island Marina	\$13.90
Oakland Yacht Club	\$13.80
BRICKYARD COVE on the Boardwalk (Richmond)	\$13.75
Emery Cove Yacht Harbor (Emeryville)	\$13.75

Marina - 50' length boat	Double Finger
Median	\$13.75
Safe Harbor Marina Bay Yacht Harbor (Richmond)	\$13.55
<b>City of Berkeley Proposed FY25</b>	<b>\$13.55</b>
<b>City of Berkeley Proposed FY24</b>	<b>\$13.16</b>
Safe Harbor Loch Lomond (San Rafael)	\$13.00
Grand Marina (Alameda)	\$12.87
<b>City of Berkeley Marina Current</b>	<b>\$12.77</b>
Westpoint Harbor (Redwood City)	\$12.75
Richmond Yacht Club	\$10.82
Vallejo Municipal Marina	\$10.27
Oyster Point Marina (South San Francisco)	\$9.92
Brisbane Marina	\$9.52
Lowrie Yacht Harbor (San Rafael)	\$9.00

- The **Skiff <20' length fee**, is a monthly slip fee for small vessels less than 20' who can utilize dock areas with no power, water, or dockbox. This is proposed to increase from \$125/month to \$140/month. This fee has not been increased since 2018, and is expected to help offset the costs of maintenance and management of the Marina. This fee is lower than local Marinas, (see Table 4).

**Table 4 – Skiff <20' length fee comparisons**

Marina	Rate	Notes
Safe Harbor Marina Bay Yacht Harbor (Richmond)	\$287.85/month	\$15.15 Per foot rate for 19'
Safe Harbor Ballena Isle (Alameda)	\$249/month	
Safe Harbor Emeryville (Emeryville)	\$247.95/month	\$13.05 Per foot rate for 19'
Coyote Point Marina (San Mateo)	\$159/month	
Brisbane Marina (Brisbane)	\$145.73/month	\$7.67 Per foot rate for 19'
<b>Berkeley (Proposed)</b>	<b>\$140/month</b>	
<b>Berkeley (Current)</b>	<b>\$125/month</b>	

- **Surcharges** are applied to the base Berth Fee in order to appropriately charge for premium locations. This includes “upwind”, “single slip” and Catamaran/Trimaran fees. End Ties are not included on this list of surcharges, despite being a desirable premium location. The proposed fee will add End Ties to the Catamaran/ Trimaran surcharge of 20%, meaning that any End Tie (whether it is occupied by a Catamaran or not) will be charged the 20% surcharge, (see Table 5).

*Note:* In 2019, a typo was made in the fee schedule that showed the surcharges at 15%-40% above the base rate. The surcharges should remain at 10% for upwind berths or for single berths, and 20% for Upwind & Single Berths and also 20% for Catamaran/ Trimaran Fees; this correction has been made in the attached fee schedule.

**Table 5 – End tie fee comparisons**

Marina	Rate	Notes
South Beach Harbor (San Francisco)	\$22.30/ft for end ties,	used for large vessels About 7.8% increase for 50'
Westpoint Harbor (Redwood City)	\$22.00/ft for end ties	About 107% increase for 30', 72.5% for 50'
Oakland Yacht Club	\$15.80/ft for all size end ties.	About 71% increase for 30', 14% for 50'
Marina Bay Yacht Harbor (Richmond)	\$15.15/ft for all size end ties.	About 27% increase for 30', 11% for 50'
Loch Lomond Marina (San Rafael)	\$15/ft for all size end ties.	About 36% increase for 30', 15% for 50'
<b>Berkeley (Proposed)</b>	<b>\$12.78/ft for 30'</b> <b>\$14.35 for 50'</b>	20% increase from current rate
<b>Berkeley (Current)</b>	<b>\$10.34/ft for 30'</b> <b>\$11.61/ft for 50'</b>	

- **Incentive: Referral Discount**

Incentive fees are currently in place in the form of a \$50 referral discount at the Berkeley Marina. With this existing discount, an existing monthly slip holder can refer a friend to join the Berkeley Marina as a new monthly slip holder and both will receive a one-time \$50 discount off the next month of slip fees. We have averaged 14 referrals per year. This fee update will raise the referral discount to a one-time discount of \$250 for both the new and referring customers. The incentive is expected to serve a public purpose by increasing occupancy, and raising revenue to better maintain the Marina and expand its use as a recreational amenity. Existing customers will be limited to two referrals per year. New customers will be limited to one discount as a new customer, and two per year as referring customers once they join the Marina.

- **Incentive: New Customer Discount**

A new incentive discount is proposed in addition to the referral fee in order to attract new customers to the Marina. This is a one-time discount of two months free in December and January, along with a one-time \$75 gift card to a Berkeley Waterfront business. This incentive will make it worth the effort for a new customer to relocate to our Marina, or for a new boater to sign up with us instead of a competitor. The Marina Fund will break even on the new slip holder incentive discount within three months, and will generate new revenue in slip fees for every new customer attracted. As an example, a 30-foot boat would pay \$3,834 in basic slip fees over the course of one year in FY24. This incentive discount for a new customer with a 30-foot boat would reduce Marina revenue by \$639 in discounted slip fees, and would cost \$75 in gift cards, equivalent to a 19% reduction in revenue for the initial year. However, it attracts new slipholders to the Marina who may not have otherwise come; and provides a source for sustained revenue in the future. The incentive also links new Marina customers with our Waterfront businesses.

- **Dry Storage (22' length or less), Dry Storage (23'-27' length), Dry Storage (28'-40' length), & Dry Storage (40' or greater length)** fees are the monthly fees for a secured parking spot for a boat on a trailer. This fee is broken down in two size groups; 27' or less and 28' or more. Dry Storage sizes range from 18' to 40'. The proposed fee change breaks down the 22-foot range of sizes into four groups instead of two, for greater consistency with other Marinas. The proposed fees will increase the rates to levels that

are more comparable with the limited local dry storage locations, while still providing a good price for our customers. Our Dry Storage fees are unique in that they include access to the launch ramp which is on site and adjacent to the dry storage area. Dry storage occupancy is at 100% and has a long waiting list indicating that the market will support the proposed price increase. This fee has not been increased since 2018, and is expected to help offset the costs of maintenance and management of the Marina. This fee is lower than local Marinas, (see Table 6).

**Table 6 – Dry Storage fee comparisons**

Marina	Monthly Rate	Notes
Mariners Square Drystack (Alameda)	<ul style="list-style-type: none"> <li>\$375</li> </ul>	Valet service, 4 launches per month on site.
Clipper Yacht Harbor (Sausalito)	<ul style="list-style-type: none"> <li>22' length or less: \$218</li> <li>23'-27': \$308</li> <li>28'-40': \$308</li> <li>40' or greater: \$308</li> </ul>	Launch Ramp on site, access included with fee.
Alameda Point Storage (Alameda)	<ul style="list-style-type: none"> <li>20' length or less: \$200</li> <li>21'-30': \$315</li> </ul>	.5 mile from launch ramp
<b>Berkeley Marina (Proposed)</b>	<ul style="list-style-type: none"> <li><b>22' length or less: \$200</b></li> <li><b>23'-27': \$220</b></li> <li><b>28'-40': \$240</b></li> <li><b>40' or greater: \$280</b></li> </ul>	Launch Ramp on site, access included with fee.
<b>Berkeley Marina (Current)</b>	<ul style="list-style-type: none"> <li><b>27' length or less: \$125</b></li> <li><b>28' length or greater: \$150</b></li> </ul>	

- Liveaboard Fee – boat (monthly) and Liveaboard Fee – floating home (monthly)** are applied to our permits for cruising vessels used as a residence, and thirteen floating homes in the Berkeley Marina. This fee is proposed to increase from \$200/month to \$220/month. This liveaboard fee increase is in place to offset staff costs of administrating this permit, including the Liveaboard waiting list and annual inspections. The fee also offsets the additional usage of Marina facilities for that of a full-time resident at an otherwise recreational facility. This fee has not been increased since 2017, (see Table 7).

**Table 7 – Liveaboard fee comparisons**

Marina	Rate	Source
Westpoint Harbor (Redwood City)	\$425/month	2023 Bay Area Marina Survey
Safe Harbor Emeryville Marina	\$400/month	2023 Bay Area Marina Survey
Emery Cove Marina (Emeryville)	\$400/month	2023 Bay Area Marina Survey
Safe Harbor Marina Bay Yacht Harbor (Richmond)	\$275/month	2023 Bay Area Marina Survey
<b>Berkeley (proposed)</b>	<b>\$220/month</b>	
<b>Berkeley (current)</b>	<b>\$200/month</b>	

- Visitor Berth Fees (11-30 nights)** are applied to visiting boaters who are staying longer than 10 nights, but no longer than a month and are not applying for a permit to berth. This proposed fee increase will change the current way the rate is calculated from 20% of base berth rent to a per foot/per night rate to Visitor Berth Fees (11-30 nights) up to 29': \$0.50/ft/night, Visitor Berth Fees (11-30 nights) 30'-49': \$0.60/ft/night, and Visitor Berth Fees (11-30 nights) 50' and greater: \$0.70/ft/night. This fee was last increased in 2018.

The proposed fee change will reduce the administrative burden of having to calculate the surcharges for larger vessels, upwind, or single slips for a short-term transaction. Visitors are usually placed in slips that are convenient and least disruptive to operations, which could mean larger slips or slips with premium surcharges. The proposed fee change will make it fairer to the customer to be charged a flat rate per length of boat.

**Table 8 – Visitor Berth Fees**

Marina	Rate
Santa Cruz	\$2.00/ft over 2 weeks
Safe Harbor Emeryville	\$1.08/ft/night weekly \$.75/ft/night monthly
<b>Berkeley (Current)</b>	<b>Current Rate: 20% of base berth rent</b> 29': \$.45/ft/night 40': \$.52/ft/night 60': \$.59/ft/night
<b>Berkeley (Proposed)</b>	<b>Visitor Berth Fees (11-30 nights) up to 29': \$0.50/ft/night</b> <b>Visitor Berth Fees (11-30 nights) 30'-49': \$0.60/ft/night</b> <b>Visitor Berth Fees (11-30 nights) 50' and greater: \$0.70/ft/night</b>

- The launch ramp fees, charged for access to the Berkeley Marina Boat Launch Ramp and parking lot, are proposed to increase from \$16 to \$17/day; from \$95 to \$105/month; and \$310 to \$350 for a seasonal pass. This fee has not been increased since 2019, and is expected to help offset the costs of maintenance and management of the Launch Ramp facilities. This fee is consistent with local Marinas, (see Table 8).

**Table 8 – Launch ramp fee comparisons**

Marina	Rate	Notes
Loch Lomond Marina (San Rafael)	\$20/launch	\$500 annual pass
Santa Cruz Harbor	\$18/launch	
Marina Bay Yacht Harbor (Richmond)	\$17/launch	
<b>Berkeley (Proposed)</b>	<b>\$17/day</b>	<b>\$105/month, \$350/seasonal</b>
<b>Berkeley (Current)</b>	<b>\$16/day</b>	<b>\$95/month \$310/seasonal</b>
Oyster Point Marina (San Mateo)	\$13/launch	\$213/year
Coyote Point (San Mateo)	\$12/launch	

- A new fee for **Abandoned Vessels** of \$1,000 is proposed, to be charged to boat owners who abandon their vessels in the Berkeley Marina if their vessel does not sell in a lien sale and has to be destroyed. This process is partially paid for by a grant from the State of California Division of Boating & Waterways. This fee is a requirement of the State of California Harbors and Navigation Code, HNC § 525.

#### BACKGROUND

The Marina Fund covers all Waterfront operations including the Marina, landscaping, facilities, parks, roads, recreation programs and special events. Specific examples include the daily maintenance of over 1,000 berths, repairs to docks, pilings and buildings, staffing in Shorebird Nature Center and Adventure playground and the daily administration of what essentially is a “small city”. These costs are paid via revenues from berth fees, special fees, and commercial leases and licenses. Berth fees comprise 54% of all Marina Fund revenue, while all other Marina fees combined comprise approximately 11% of Marina Fund revenue.

The proposed fees were brought before the Parks, Recreation & Waterfront Commission on May 10, 2023 at their regular meeting.

#### ENVIRONMENTAL SUSTAINABILITY

The proposed fee increases will improve the City’s ability to manage and operate the Berkeley Waterfront, where the City provides unique recreational and educational opportunities for the community to engage with and learn about the Bay and local marine environment.

#### CONTACT PERSON

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Christina Erickson, Deputy Director, 510-981-6703  
Alexandra Endress, Waterfront Manager, 510-981-6737

#### Attachments:

1. Waterfront Fees: Current vs. Proposed
2. Resolution  
Exhibit A: Fee Schedule
3. Notice of Public Hearing



ATTACHMENT 1

Waterfront Fees: Current vs. Proposed

Fee	Current		Proposed				Notes:
<b>1. Berth Fees</b>	<b>Berth Fee per size of boat (in feet)</b>	<b>Berths \$/ft</b>	<b>Berth Fee per size of boat (in feet)</b>	<b>Berths 3% \$/ft FY24</b>	<b>Berths 3% \$/ft FY25</b>	<b>Berths 3% \$/ft FY26</b>	Last increased 2015
	20' – 21'	\$8.20	20' – 21'	\$8.45	\$8.70	\$8.96	
	22' – 24'	\$8.67	22' – 24'	\$8.93	\$9.20	\$9.48	
	25' – 29'	\$9.76	25' – 29'	\$10.05	\$10.35	\$10.66	
	30' – 39'	\$10.34	30' – 39'	\$10.65	\$10.97	\$11.30	
	40' – 49'	\$10.95	40' – 49'	\$11.28	\$11.62	\$11.97	
	50' – 59'	\$11.61	50' – 59'	\$11.96	\$12.32	\$12.69	
	60' – 69'	\$12.33	60' – 69'	\$12.70	\$13.08	\$13.47	
	70' – 79'	\$13.04	70' – 79'	\$13.43	\$13.83	\$14.24	
	80' – 89'	\$13.81	80' – 89'	\$14.22	\$14.65	\$15.09	
			90' +	\$17.00	\$17.51	\$18.04	
	<b>2. Skiff &lt;20' length</b>	\$125/month		\$140/month			
<b>3. Surcharges</b>	<b>Surcharges</b>	<b>Base Rate Per Foot</b>	<b>Surcharges</b>	<b>Base Rate Per Foot</b>			Last adjusted in 2019
	Upwind Berth*	10% added to the base rate	Upwind Berth*	10% added to the base rate			
	Single Berth (Double Finger Berth)	10% added to the base rate	Single Berth (Double Finger Berth)	10% added to the base rate			
	Upwind & Single Berth	20% added to the base rate	Upwind & Single Berth	20% added to the base rate			
	Catamaran/ Trimaran Fees	20% added to the base rate	Catamaran/ Trimaran/ or End Tie Fees	20% added to the base rate			
<b>4. Referral Discount for New Slip Holders</b>	-\$50 on first month of berth fees		-\$250 on first month of berth fees				Introduced in 2018
<b>5. New Customer Discount</b>	No slip fees December & January plus \$75 gift card						New Fee
<b>6. Dry Storage</b>	Dry Storage (27' length or less): \$125/month		Dry Storage (22' length or less): \$200/month Dry Storage (23'-27' length): \$220/month Dry Storage (28'-40' length): \$240/month				Last increased in 2018

Selected Marina Fee Increases

PUBLIC HEARING  
May 23, 2023

Fee	Current	Proposed	Notes:
	Dry Storage (28' length or more): \$150/month	Dry Storage (40' or greater length): \$280/month	
<b>7. Liveaboard Fee</b>	\$200/month	\$220/month	Last increased in 2017
<b>8. Visitor Berth Fees (11-30 nights)</b>	20% of base berth rent	Visitor Berth Fees (11-30 nights) up to 29': \$0.50/ft/night  Visitor Berth Fees (11-30 nights) 30'-49': \$0.60/ft/night  Visitor Berth Fees (11-30 nights) 50' and greater: \$0.70/ft/night	Last increased in 2018
<b>9. Launch Ramp Fees</b>	\$16/daily \$95/monthly \$310/seasonal	\$17/daily \$105/monthly \$350/seasonal	Last increased in 2019
<b>10. Abandoned Vessel Fee</b>		\$1,000	New Fee

ATTACHMENT 2

RESOLUTION NO. ##,###-N.S.

ESTABLISHING FEES FOR GOODS AND SERVICES PROVIDED AT THE BERKELEY  
MARINA AND RESCINDING RESOLUTION NO. 68,899-N.S.

WHEREAS, on May 14, 2019, Council adopted the new Marina Fee Schedule (Resolution No. 68,899-N.S.); and

WHEREAS, the City's costs to operate facilities, provide services and undertake capital improvements at the Berkeley Marina have increased with inflation, rising staff costs, and an aging infrastructure; and

WHEREAS, increased fees are required to offset those costs; and

WHEREAS, referral and new customer incentives are needed to increase occupancy at the Marina, and this serves a public purpose by attracting new revenue to offset the costs of maintaining the Marina area.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the attached rate structure (Exhibit A) is hereby established for use by the general public for facilities and services at the Berkeley Marina, effective July 1, 2023.

BE IT FURTHER RESOLVED that Resolution No. 68,899-N.S. and all amendatory resolutions are hereby rescinded effective July 1, 2023.

Exhibit A: Fee Schedule

## Exhibit A: Fee Schedule

**Marina Rate Schedule**  
(effective July 1, 2023)

Berth Fee per size of boat (in feet)	Berths \$/ft	Power \$/ft
20' – 21'	8.45	0
22' – 24'	8.93	0.20
25' – 29'	10.05	0.40
30' – 39'	10.65	0.60
40' – 49'	11.28	0.80
50' – 59'	11.96	1.00
60' – 69'	12.70	1.20
70' – 79'	13.43	1.40
80' – 89'	14.22	1.60
90' +	17.00	1.60

Surcharges	Base Rate Per Foot
Upwind Berth*	10% added to the base rate
Single Berth (Double Finger Berth)	10% added to the base rate
Upwind & Single Berth	20% added to the base rate
Catamaran/ Trimaran/ or End Tie Fees	20% added to the base rate

Discounts	Base Rate Per Foot
Multiple Berth Discount > 20	-30% off Base Berth Rent
Multiple Berth Discount 11-20	-20% off Base Berth Rent
Multiple Berth Discount 5-10	-10% off Base Berth Rent
Incentive: Referral Discount **	-\$250 on first month of berth fees
Incentive: New Slip Holders***	- 100% off of monthly slip fees for the first December and January
New Customer Discount	No slip fees December & January plus \$75 gift card

Other Fees	Amount
Abandoned Vessel Fee	\$1000
Chaining Fee (per occurrence)	\$120/occurrence
Charter Boat Fee	\$35/event + \$1/person
Dry Storage (22' length or less)	\$200/month
Dry Storage (23-27' length)	\$220/month
Dry Storage (28-40' length)	\$240/month
Dry Storage (40' length or more)	\$280/month
Electronic key pass (initial 1-2 keys)	\$15/key
Electronic key pass (additional keys)	\$75/key
Group key fee (Organizations)	\$15/key
Floating Home Sewer Charge – monthly	\$25/month
Food Booth Fee	\$500/event
Impound Fee	\$55/day
Insurance – Outdated / Inadequate	\$75/month
Labor Fees	\$75/hour
Launch Ramp – Monthly	\$105/month

Other Fees	Amount
Launch Ramp – Seasonal	\$350 per 6-month period
Launch Ramp – Daily	\$17/day
Lien Fee	\$100/occurrence
Limited Access Berth	Vessel Length x Rate
Liveaboard Fee – boat (monthly) ++	\$220/month
Liveaboard Fee – floating home (monthly) ++	\$220/month
Locker Fee	\$30/month
Merchandise Booth Fee	\$100/event
Registration/Documentation – Outdated/Inadequate	\$75/month
Skiff <20' length	\$140/month
Slip Transfer Fee	\$30/occurrence
Small Scale Ferry Service Fee	See table below
Visitor Berth Fees (11 – 30 nights) up to 29'	\$.50/ft/night
Visitor Berth Fees (11 – 30 nights) 30'-49'	\$.60/ft/night
Visitor Berth Fees (11 – 30 nights) 50' or more	\$.70/ft/night
Visitor Berth Fees (10 nights or less)	\$1/foot/night
Waterfront Special Event Fees	See table below.

\*Houseboats excepted

\*\*Fee credit offered on first month of slip fees to both a new slip holder (that has not previously held a slip at the Berkeley Marina) and an existing customer who made the referral.

\*\*\*One time 100% off of the first December and January monthly slip fees for a new slip holder (that has not held a slip at the Berkeley Marina in the past 5 years), redeemable after 3 months of monthly berth fees paid on time and in full.

\*\* Boaters may apply for a refund of any Liveaboard fee increase that takes effect from FY 2016 onward through the City's Very Low Income Refund policy.

**Small-Scale Ferry Service Fee**

Landings Per Day	Daily Landing Fee		Landings per Day	Daily Landing Fee
1	\$14.34		11	\$68.83
2	\$25.80		12	\$70.27
3	\$35.84		13	\$71.70
4	\$44.44		14	\$73.15
5	\$51.61		15	\$74.58
6	\$57.35		16	\$76.02
7	\$61.65		17	\$77.46
8	\$64.52		18	\$78.89
9	\$65.96		19	\$80.33
10	\$67.40		20	\$81.77

*For each additional SSFS landing in excess of 20 landings, the daily landing fee would increase by \$2.88.*

**Waterfront Special Event Fees**

<b>Venue Fee</b>	
- 1-99 attendees	\$350/day
- 100-249 attendees	\$500/day
- 250-499 attendees	\$700/day
- 500-999 attendees	\$1,000/day
- 1000-4999 attendees	\$5,000/day
- 5000-9999 attendees	\$10,000/day
- 10,000-14,999 attendees	\$15,000/day
- Over 15,000 attendees	\$20,000/day
<b>Additional fees</b>	
- Road closure request	\$500
- Road closure	\$2,000
- Participant fee (for event w/alcohol)	\$5/person or \$1000/day*
- Exclusive Use Parking	\$10/space/day
- Attended Parking	\$20/vehicle less than 17'; \$50/vehicle for vehicles and trailers in excess of 17'
- Concession Fee	10% of gross sales including ticket sales
- Event clean up deposit	\$1,000
<b>Pass-Through Costs</b>	
- Operations staff to plan & monitor event	Actual costs
- Parking attendants	
- Parks staff to prepare site, inspect after event, and make any necessary repairs	
- Custodial staff	
- Signage, rentals, equipment, green waste, and other goods or services required for the event.	

\*Whichever is higher.

## NOTICE OF PUBLIC HEARING

NOTICE OF PUBLIC HEARING  
BERKELEY CITY COUNCIL

## Marina Fee Increases

**The public may participate in this hearing by remote video or in-person.**

Notice is hereby given by the City Council of the City of Berkeley that a public hearing will be conducted by said city council of the City of Berkeley at which time and place all persons may attend and be heard upon the following:

The Department of Parks, Recreation & Waterfront is proposing to increase selected Marina fees, as contained in the attached Marina Fee Schedule and summarized below:

Table 1 - Current vs. Proposed Fees

Fee	Current		Proposed				Notes:
1. Berth Fee	Berth Fee per size of boat (in feet)	Berths \$/ft	Berth Fee per size of boat (in feet)	Berths 3% \$/ft FY24	Berths 3% \$/ft FY25	Berths 3% \$/ft FY26	Last increased 2015
	20' – 21'	\$8.20	20' – 21'	\$8.45	\$8.70	\$8.96	
	22' – 24'	\$8.67	22' – 24'	\$8.93	\$9.20	\$9.48	
	25' – 29'	\$9.76	25' – 29'	\$10.05	\$10.35	\$10.66	
	30' – 39'	\$10.34	30' – 39'	\$10.65	\$10.97	\$11.30	
	40' – 49'	\$10.95	40' – 49'	\$11.28	\$11.62	\$11.97	
	50' – 59'	\$11.61	50' – 59'	\$11.96	\$12.32	\$12.69	
	60' – 69'	\$12.33	60' – 69'	\$12.70	\$13.08	\$13.47	
	70' – 79'	\$13.04	70' – 79'	\$13.43	\$13.83	\$14.24	
	80' – 89'	\$13.81	80' – 89'	\$14.22	\$14.65	\$15.09	
			90' +	\$17.00	\$17.51	\$18.04	
	2. Skiff <20' length	\$125/month		\$140/month			
3. Surcharges	Surcharges	Base Rate Per Foot	Surcharges	Base Rate Per Foot			Last adjusted in 2019
	Upwind Berth*	10% added to the base rate	Upwind Berth*	10% added to the base rate			
	Single Berth	10% added to	Single Berth (Double Finger	10% added to the base rate			

	(Double Finger Berth)	the base rate	Berth)	
	Upwind & Single Berth	20% added to the base rate	Upwind & Single Berth	20% added to the base rate
	Catamaran/ Trimaran Fees	20% added to the base rate	Catamaran/ Trimaran/ or End Tie Fees	20% added to the base rate
<b>4. Referral Discount for New Slip Holders</b>	-\$50 on first month of berth fees		-\$250 on first month of berth fees	
<b>5. New Customer Discount</b>	No slip fees December & January plus \$75 gift card			New Fee
<b>6. Dry Storage</b>	Dry Storage (27' length or less): \$125/month  Dry Storage (28' length or more): \$150/month		Dry Storage (22' length or less): \$200/month Dry Storage (23'-27' length): \$220/month Dry Storage (28'-40' length): \$240/month Dry Storage (40' or greater length): \$280/month	
<b>7. Liveaboard Fee</b>	\$200/month		\$220/month	
<b>8. Visitor Berth Fees (11-30 nights)</b>	20% of base berth rent		Visitor Berth Fees (11-30 nights) up to 29': \$0.50/ft/night  Visitor Berth Fees (11-30 nights) 30'-49': \$0.60/ft/night  Visitor Berth Fees (11-30 nights) 50' and greater: \$0.70/ft/night	
<b>9. Launch Ramp Fees</b>	\$16/daily \$95/monthly \$310/seasonal		\$17/daily \$105/monthly \$350/seasonal	
<b>10. Abandoned Vessel Fee</b>			\$1,000	

The hearing will be held May 23, 2023. in the School District Board Room, 1231 Addison Street, Berkeley CA 94702.

For further information, please contact **Alexandra Endress at 510-981-6737.**

A copy of the agenda material for this hearing will be available on the City's website at <https://berkeleyca.gov/> as of May 11, 2023. **Once posted, the agenda for this meeting will include a link for public participation using Zoom video technology, as well as any health and safety requirements for in-person attendance.**

Written comments should be mailed or delivered directly to the City Clerk, 2180 Milvia Street, Berkeley, CA 94704, or e-mailed to [council@cityofberkeley.info](mailto:council@cityofberkeley.info) in order to ensure delivery to all Councilmembers and inclusion in the agenda packet.



Communications to the Berkeley City Council are public record and will become part of the City’s electronic records, which are accessible through the City’s website. **Please note: e-mail addresses, names, addresses, and other contact information are not required, but if included in any communication to the City Council, will become part of the public record.** If you do not want your e-mail address or any other contact information to be made public, you may deliver communications via U.S. Postal Service or in person to the City Clerk. If you do not want your contact information included in the public record, please do not include that information in your communication. Please contact the City Clerk at 981-6900 or [clerk@cityofberkeley.info](mailto:clerk@cityofberkeley.info) for further information.

If you challenge the above in court, you may be limited to raising only those issues you or someone else raised at the public hearing described in this notice, or in written correspondence delivered to the City of Berkeley at, or prior to, the public hearing. Background information concerning this proposal will be available at the City Clerk Department and posted on the City of Berkeley webpage at least 12 days prior to the public hearing.

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I hereby certify that the Notice for this Public Hearing of the Berkeley City Council was posted at the display case located near the walkway in front of the Maudelle Shirek Building, 2134 Martin Luther King Jr. Way, as well as on the City’s website, on May 11, 2023.

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Mark Numainville, City Clerk

