



Office of the City Manager

CONSENT CALENDAR
July 9, 2024

To: Honorable Mayor and Members of the City Council
 From: Dee Williams-Ridley, City Manager
 Submitted by: Aram Kouyoumdjian, Director of Human Resources
 Subject: Contract No. 32000224 Amendment: GovInvest, Inc. for Labor Costing Software and Analysis Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute an amendment to Contract No. 32000224 with GovInvest, Inc. for labor costing software and analysis services to cover the period May 23, 2023 to June 30, 2026 for a total cost not to exceed \$375,000.

FISCAL IMPACTS OF RECOMMENDATION

The funding for the cost of the amendment will be paid for by the General Fund (Fund 011) and covers multiple years and cycles of contract negotiations with the City's labor partners.

CURRENT SITUATION AND ITS EFFECTS

GovInvest is the external firm that provides the City with the sophisticated software and analysis services utilized in labor costing. The current contract, in effect since 2020, is capped at \$200,000, so an extension of the contract and an increase in its cap are necessary to keep these services viable for the next two fiscal years, given that negotiations are still pending in 2024 with two Miscellaneous bargaining units and will continue in 2025 with IBEW and in early 2026 with multiple Public Safety bargaining units.

BACKGROUND

By contracting with GovInvest in 2020, the City digitized its labor costing through a sophisticated software that projects the costs associated with various labor proposals and agreements, utilizing in its calculations such complicating factors as compounding and dynamic changes such as step advancements. Aside from access to the software, the City engages GovInvest analysts to validate the costing models.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

GovInvest provides software for paperless costing services.

RATIONALE FOR RECOMMENDATION

Maintaining reliable labor costing services during labor negotiations is integral to the City's fiscal decisions and budgetary projections. This contract extension and cap increase would allow the City continued access to such services for the next two fiscal years.

ALTERNATIVE ACTIONS CONSIDERED

None.

CONTACT PERSON

Aram Kouyoumdjian, Director of Human Resources, (510) 981-6807.

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT NO. 32000224 AMENDMENT: GOVINVEST, INC. FOR LABOR COSTING
SOFTWARE AND ANALYSIS SERVICES

WHEREAS, maintaining reliable labor costing services during labor negotiations is integral to the City's fiscal decisions and budgetary projections; and

WHEREAS, GovInvest, Inc. is the external firm that provides the City with sophisticated software and analysis services utilized in labor costing; and

WHEREAS, the current contract with GovInvest, in effect since 2020, is capped at \$200,000, so an extension of the contract and an increase in its cap are necessary to keep these services viable for the next two fiscal years, given that negotiations are still pending in 2024 with two Miscellaneous bargaining units and will continue in 2025 with IBEW and in early 2026 with multiple Public Safety bargaining units.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute an amendment to Contract No. 32000224 with GovInvest, Inc. for an amount not to exceed \$375,000 for the period covering May 23, 2023 through June 30, 2026.

BE IT FURTHER RESOLVED that a record signature copy of said contract and any amendments be on file in the Office of the City Clerk.

