



Office of the City Manager

CONSENT CALENDAR
October 15, 2024

To: Honorable Mayor and Members of the City Council

From: Paul Buddenhagen, City Manager

Submitted by: Terrance Davis, Director of Public Works

Subject: Purchase Order: Arata Equipment Company for Zero Waste Vehicle Parts and Repairs

RECOMMENDATION

Adopt a Resolution satisfying bid requirements of the City of Berkeley allowing the City to participate in Sourcewell (formerly NJPA) contract bid procedures, authorizing the City Manager to execute a purchase order with Arata Equipment Company for the purchase and repairs of Zero Waste vehicle parts for the period October 1, 2024 to December 31, 2027 for an amount not to exceed \$500,000.

FISCAL IMPACTS OF RECOMMENDATION

Funding in the amount of \$200,000 is available for FY 2025 in the baseline Public Works budget in Equipment Maintenance 672 Fund. Additional funding will be made available and appropriated as needed in future fiscal year budgets.

CURRENT SITUATION AND ITS EFFECTS

Arata Equipment Company is the City of Berkeley's vendor for parts for Labrie Environment Group manufactured vehicles used by Public Works' Zero Waste Division. This includes front, side and rear loader waste trucks and roll off trucks used by Zero Waste for their work. These vehicles support Zero Waste with collecting refuse, recyclable and compostable materials from the public along with transferring these materials to and from the Transfer Station. The City also uses Arata Equipment Company for repairs of these vehicles as City facilities are not equipped to perform these types of repairs.

Labrie parts will be purchased from Arata utilizing Sourcewell Contract No. 110223-LEG. Arata is the exclusive Labrie dealer for the Northern California territory including the City of Berkeley and is authorized to provide parts and service.

This work will support the City's Strategic Plan Goal to provide state-of-the-art, well-maintained infrastructure, amenities, and facilities.

BACKGROUND

The Zero Waste Division of Public Works uses heavy-duty vehicles to perform their duties and to support the environmental goals of the City of Berkeley. These vehicles are essential vehicles for Zero Waste's work and given the size, weight and complexity of these parts, City of Berkeley is unable to repair them internally.

Arata Equipment Company is a current vendor with the City for purchasing parts and repairing these vehicles. Arata is the exclusive distributor of parts and repairs for vehicles produced by Labrie Environmental Group in Northern California. As such, the City needs a vendor that can provide the appropriate parts and repairs to keep Labrie manufactured vehicles in service and replace parts as they reach the end of their useful life.

The City has been a no cost member of Sourcewell, formerly the National Joint Powers Alliance (NJPA), and a municipal contracting agency operating under the legislative authority of Minnesota Statute 123A.21. The original 1978 statute was revised in 1995 to allow government clients to better meet their specific needs through participation in a service cooperative, rather than paying the higher cost associated with individual procurement. Sourcewell allows participating municipal agencies to leverage the benefits of cooperative purchasing and reduces procurement costs.

All Sourcewell contracts have been competitively solicited nationwide. On September 14, 2023, Sourcewell released Request for Proposal No. 110223 for Refuse Collection Vehicles with Related Equipment, Accessories, and Services. The solicitation was released for approximately fifty days and fifteen proposals were submitted. Upon their review, Sourcewell selected Labrie Environmental Group as one of the most responsive proposers to meet the specifications, thusly awarding Contract No. 110223-LEG.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no identifiable environmental effects, climate impacts, or sustainability opportunities associated with the subject of this report.

RATIONALE FOR RECOMMENDATION

This purchase order will allow Public Works Equipment Maintenance Department to continually maintain and repair the Zero Waste Department's vehicles in a timely manner. This can prevent potential service interruptions or slowdown's in work performed by Zero Waste.

ALTERNATIVE ACTIONS CONSIDERED

If the City does not purchase from Arata Equipment Company, the City would need to purchase and repair its Zero Waste vehicles from another vendor. However, Arata is the exclusive dealer and distributor for Labrie Environmental Group and Zero Waste utilizes vehicles manufactured by Labrie. Going with a different vendor would lead to increased

purchasing expenses and delays in vehicle repairs due to having to ship equipment to vendors farther away than Arata.

CONTACT PERSON

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Tucker Brofft, Senior Management Analyst, Public Works, (510) 981-5375

Attachment:

1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: ARATA EQUIPMENT COMPANY FOR ZERO WASTE VEHICLE PARTS AND REPAIR

WHEREAS, Arata Equipment Company (“Arata”) is the vendor for Zero Waste vehicle parts and provides repairs for the City of Berkeley Zero Waste vehicles; and

WHEREAS, the specialized product and service of Arata are needed for ongoing replacement, maintenance and repair of Zero Waste vehicle parts; and

WHEREAS, the Equipment Maintenance Division needs to be able to purchase the specific parts for Zero Waste vehicles and provide repairs that staff are not able to perform to ensure the City’s Zero Waste vehicles are continually operational and are replaced once they reach the end of their useful life; and

WHEREAS, on March 26, 2024 the Council authorized a purchase order extension through June 30, 2025 with Arata Equipment Company for Zero Waste vehicle parts and repair for a total not-to-exceed amount of \$320,180; and

WHEREAS, Sourcewell bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funding is available in the FY 2025 budget in Equipment Maintenance Fund 672, and funding will be requested in the FY 2026 and FY 2027 budgets through the annual budget process.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order satisfying bid requirements of the City of Berkeley allowing the City to participate in Sourcewell (formerly NJPA) bid procedures for Arata Equipment Company for purchase and repair of Zero Waste vehicle parts for the period October 1, 2024 to December 31, 2027 for an amount not to exceed \$500,000.