18

Office of the City Manager

CONSENT CALENDAR
May 20, 2025

To: Honorable Mayor and Members of the City Council

From: Paul Buddenhagen, City Manager

Submitted by: Scott Ferris, Director, Parks Recreation & Waterfront

Subject: Purchase Order: Samuel Kidane dba Life Long Tennis Academy

## RECOMMENDATION
Adopt a Resolution authorizing the City Manager to execute a purchase order and any amendments with Samuel Kidane dba Life Long Tennis Academy to provide youth and adult tennis services for the City of Berkeley for a total amount not to exceed $270,000 through June 20, 2026.

## FISCAL IMPACTS OF RECOMMENDATION
Funds for these services are generated directly from Life Long Tennis Academy program revenues. The City registers participants, collects the revenue, and provides facilities, then pays Life Long Tennis Academy from the revenue collected for their services. The amount of actual expenditures will vary from year to year depending on the number of participants enrolled in the program. Funding is available in the FY25 and FY26 Camps Fund budget, and additional amounts will be requested through the Annual Appropriations process as needed.

## CURRENT SITUATION AND ITS EFFECTS
Life Long Tennis Academy runs 15-20 monthly tennis classes for hundreds of youth and adults at various City locations. The City registers participants for programs through its registration software platform and then pays Life Long Tennis a percentage of the revenue for their services on a regular basis. The number of participants has grown each year and additional purchasing authority is needed to provide these fee classes/programs for a growing number of Berkeley residents.

## BACKGROUND
The City has collaborated with Life Long Tennis Academy for over five years to offer tennis programs to Berkeley residents. Community members learn tennis skills and compete in tournaments at a variety of skill levels.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS
Life Long Tennis Academy provides a sustainable model for their programs by re-using tennis balls and materials. Additionally, Life Long Tennis Academy is based locally which reduces the miles driven and vehicle carbon emissions produced by program participants.

RATIONALE FOR RECOMMENDATION
The City of Berkeley Parks Recreation and Waterfront Department staff does not have the skill or capacity to offer high quality tennis programming. Contracting for these services with Life Long Tennis Academy provides a high quality service that meets community needs.

ALTERNATIVE ACTIONS CONSIDERED
None

CONTACT PERSON
Scott Ferris, Director, Parks, Recreation & Waterfront Department, 981-6700
Justin Pitcher, Recreation Program Supervisor, 510-981-5123

Attachments:
1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: LIFE LONG TENNIS ACADEMY

WHEREAS, Life Long Tennis Academy runs 15-20 monthly tennis classes for youth and adults at City locations; and

WHEREAS, the City registers program participants and collects fees through its registration software platform, and then pays Life Long Tennis Academy a percentage of the tournament revenues for its services on a regular basis; and

WHEREAS, the number of participants has grown each year for these fee classes/programs and additional purchasing authority is needed to continue this service for a growing number of Berkeley residents.

WHEREAS, FY25 and FY26 funds are available in the Playground Camp Fund (fund 125) to cover this contract, and additional amounts will be requested during the annual appropriations process as needed.

NOW THEREFORE BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a contract and any amendments with Samuel Kidane dba Life Long Tennis Academy to provide youth and adult tennis services and tournaments for a total amount not to exceed $270,000 through June 30, 2026. A record signature copy of said contract and any amendments to be on file in the Office of the City Clerk.