



Office of the City Manager

CONSENT CALENDAR

June 3, 2025

To: Honorable Mayor and Members of the City Council

From: Paul Buddenhagen, City Manager

Submitted by: Scott Ferris, Director, Parks, Recreation and Waterfront

Subject: Contract: BayGreen, Inc. for Mobile Pumpout and Related Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager or designee to execute a contract and any amendments with BayGreen, Inc. for mobile vessel pumpout and related services at the Berkeley Marina in an amount not to exceed \$195,898 for a period of three years, with an option to renew for an additional two years not to exceed \$150,725, for a total contract amount not to exceed \$346,623.

FISCAL IMPACTS OF RECOMMENDATION

Funds for this contract are available in the FY25 Marina Fund (Fund 608). Budget allocations for future fiscal years are subject to adoption of the budget by the City Council.

CURRENT SITUATION AND ITS EFFECTS

The current contract for mobile vessel pumpout services with BayGreen, Inc. terminates on July 1, 2025. In February of 2025, to prepare for a new contract for these services, the City conducted a competitive Request for Proposal (RFP) process to solicit boat pumpout services at the Berkeley Marina (Specification No. 25-11709-C). On April 1, 2025, the City received one bid, from Bay Green, Inc. Staff have determined that BayGreen has provided reliable boat pumpout services at the Berkeley Marina in the past, and the pricing schedule and contract amount is reasonable. Therefore, staff recommends that a new contract be authorized.

BACKGROUND

For several decades, the Berkeley Marina has provided free monthly vessel pumpout services for existing berthers as part of the monthly berther fee. The City has contracted with BayGreen for this service since 2011.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

Current regulations prohibit the discharge of sewage from boats in the San Francisco Bay for environmental and public health reasons. The provision of this amenity to

boaters at the Berkeley Marina encourages responsible boating and compliance with existing environmental regulations.

RATIONALE FOR RECOMMENDATION

The City conducted a competitive Request for Proposal (RFP) process to obtain boat pumpout services at the Berkeley Marina. BayGreen meets the criteria contained in the RFP at a reasonable cost.

ALTERNATIVE ACTIONS CONSIDERED

None

CONTACT PERSON

Scott Ferris, Director, Parks, Recreation & Waterfront Department, 981-6700
Alexandra Endress, Waterfront Manager, 981-6737

Attachment:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: MOBILE PUMPOUT AND RELATED SERVICES WITH BAYGREEN,
INC.

WHEREAS, the Parks, Recreation and Waterfront Department contracts out for mobile vessel pumpout services for Berkeley Marina berthers as an amenity and to discourage the illegal dumping of sewage and gray water into City waters and San Francisco Bay; and

WHEREAS, the current contract with BayGreen, Inc. for the provision of mobile vessel pumpout and related services will terminate as of July 1, 2025; and

WHEREAS, in February of 2025, to prepare for a new contract for mobile pumpout and related services, the City conducted a competitive bidding process to mobile pumpout and related services (Specification No. 25-11709-C). On April 1, 2025, the City received one bid. Staff have determined that Bay Green has provided reliable boat pumpout services at the Berkeley Marina in the past, and the pricing schedule and contract amount for the provision of these services is reasonable; and

WHEREAS, funding for this contract is available in the Marina Fund (Fund 608) and budget allocations for future fiscal years are subject to adoption of the budget by the City Council.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager or designee is hereby authorized to execute a contract and any amendments with BayGreen, Inc. in an amount not to exceed \$195,898 for a period of three years, with an option to renew for an additional two years not to exceed \$150,725, for a total contract amount not to exceed \$346,623 contingent upon annual budget appropriation. A record signature copy of said contract will be on file in the Office of the City Clerk.

