



Office of the City Manager

CONSENT CALENDAR
November 18, 2025

To: Honorable Mayor and Members of the City Council
 From: Paul Buddenhagen, City Manager
 Submitted by: Kevin Fong, Director, Information Technology
 Subject: Contract No. 32100079 Amendment: ePlus Technology Inc., for Cohesity Backup Software, Maintenance and Support.

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to amend Contract No. 32100079 to increase the spending authority with ePlus Technology Inc. (“ePlus”), for Cohesity backup software, maintenance and support services increasing the amount by \$110,000 for a total not-to-exceed amount of \$718,400 from November 1, 2020 to November 30, 2026.

FISCAL IMPACTS OF RECOMMENDATION

Funding for software maintenance and support services in the amount of \$110,000 is allocated for Fiscal Year (FY) 2026 in the Department of Information Technology’s Cost Allocation Fund. Spending for software, maintenance and support in future fiscal years is subject to Council approval of the proposed citywide budget and annual appropriation ordinances.

CURRENT SITUATION AND ITS EFFECTS

The City currently utilizes Cohesity DataProtect (“DP”), provided through ePlus, as its enterprise backup and disaster recovery (“DR”) solution for email, websites, applications, and database servers. DP is a modern, cloud-based platform that streamlines and simplifies backup and recovery processes, delivering efficiency gains through faster backups, quicker and more reliable recovery, and enhanced security. The system also reduces administrative burden by requiring less staff intervention, while its advanced capabilities ensure resilience and adaptability to the City’s evolving technological needs.

Staff have found DP to be consistently reliable, providing effective and dependable backup and recovery capabilities. Based on this performance, staff recommend extending maintenance and support through November 2026 to ensure the City’s backup and disaster recovery systems continue to operate effectively, supporting daily operations and the delivery of essential services to the Berkeley community.

The DP and DR solution, provided by ePlus, supports the City’s Strategic Plan goal to create a resilient, safe, connected, and prepared City.

BACKGROUND

In February 2020, the City issued Request for Proposals No. 20-11386-C for a new enterprise backup and disaster recovery solution. The City received four qualifying responses, which were evaluated by a review committee against operational, technological, and fiscal requirements. Following this competitive evaluation process, the committee determined that the proposal from ePlus for the DP solution with hosted Cloud Storage best met the City's needs. This implementation has provided the City with five years of reliable backup and recovery capabilities.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The DP solution eliminates the City's reliance on approximately 350 magnetic tape cartridges each year. The manufacturing and recycling of these cartridges did not align with the City's Green IT goals, and their elimination reduces environmental impact.

In addition, the solution removes the need to transport backup tapes to and from offsite storage facilities. This change not only reduces transportation costs but also decreases greenhouse gas emissions, further supporting the City's sustainability objectives while improving operational efficiency.

RATIONALE FOR RECOMMENDATION

Renewing maintenance and support through November 2026 ensures the City continues to benefit from vendor updates, technical support, and security enhancements, while maintaining the stability of a proven platform that plays a critical role in daily operations and service delivery to the Berkeley community.

ALTERNATIVE ACTIONS CONSIDERED

At this time, staff does not recommend pursuing an alternative platform, as the current solution continues to meet the City's operational needs effectively. Staff recommend a one-year renewal to ensure continuity of service while providing an opportunity to re-assess competitive market offerings that address the City's long-term backup and disaster recovery requirements via a new RFP.

CONTACT PERSON

Kevin Fong, Director, Department of Information Technology, 981-6541

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT NO. 32100079 AMENDMENT: EPLUS TECHNOLOGY INC. FOR
COHESITY BACKUP SOFTWARE, MAINTENANCE AND SUPPORT

WHEREAS, the City of Berkeley requires a reliable, secure, and efficient enterprise backup and disaster recovery system to safeguard critical production email, websites, applications, and database servers; and

WHEREAS, in February 2020 the City issued Request for Proposals No. 20-11386-C to replace its aging and inefficient tape-based backup system, which no longer met operational requirements; and

WHEREAS, after a competitive evaluation process, the City selected ePlus Technology Inc. (“ePlus”) to provide implementation services for the Cohesity DataProtect solution (“DP”); and

WHEREAS, on July 28, 2020, by resolution No. 69,520-N.S., the City Council authorized the City Manager to execute a contract with ePlus for DP; and

WHEREAS, continued vendor maintenance and support are necessary to ensure ongoing access to software updates, security patches, and technical assistance, thereby maintaining the resiliency of critical City systems; and

WHEREAS, funding for software, maintenance, and support is available in the Department of Information Technology’s Fiscal Year (FY) 2026 Cost Allocation Fund, and spending in future fiscal years is subject to Council approval of the proposed citywide budget and annual appropriation ordinances.

NOW THEREFORE BE IT RESOLVED by the Council of the City of Berkeley that the City Manager or delegate is authorized to amend Contract No. 32100079 to increase the spending authority with ePlus, for DP software, maintenance and support services increasing the amount by \$110,000 for a total not-to-exceed amount of \$718,400 from November 1, 2020 to November 30, 2026.

