



Office of the City Manager

CONSENT CALENDAR  
November 18, 2025

To: Honorable Mayor and Members of the City Council

From: Paul Buddenhagen, City Manager

Submitted by: Terrance Davis, Director, Public Works

Subject: Contract: On-Call Handrail Fabrication and Installation Services, Bailey Fence Company, Inc.

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute a contract with Bailey Fence Company, Inc. for on-call handrail fabrication and installation services for a three-year period from January 1, 2026, through December 31, 2028, in an amount not to exceed \$150,000.

FISCAL IMPACTS OF RECOMMENDATION

Initial funding for the consultant contract is available in Fiscal Year (FY) 2026 in the Capital Improvement Fund (501). Funding for FY 2027 through FY 2029 is subject to appropriation in the future fiscal years' capital budget based on the department's needs for handrail fabrication and installation services. Work will be performed on an as-needed basis through individual task orders.

CURRENT SITUATION AND ITS EFFECTS

The City released a Request for Proposals (RFP) on August 13, 2025 (Specification No. 25-11676-C) seeking a qualified contractor to provide as-needed fabrication and installation of handrails at public paths and stairways throughout the City. On the RFP closing date of September 10, 2025, the City received one proposal, from Bailey Fence Company, Inc. Staff evaluated Bailey Fence Company's proposal and determined that it meets all RFP requirements. Bailey Fence Company, Inc. was the sole respondent to the RFP, and their submission was found to be responsive and in line with the City's needs. City staff reviewed the firm's qualifications and checked references to verify the company's experience and capability, with references yielding positive feedback.

This contract supports the City's Strategic Plan goal to provide state-of-the-art, well-maintained infrastructure, amenities, and facilities.

BACKGROUND

Berkeley has approximately 140 public paths and stairways within the public right-of-way. A condition survey conducted by the Berkeley Path Wanderers Association (BPWA) in May 2025 found that about 40 of these locations lack any handrail coverage,

while another 7 have handrails in need of repair or replacement. In the past, the City has addressed handrail needs through small one-off contracts or by using City staff for minor repairs. However, many projects require specialized fabrication skills and equipment that the City does not maintain in-house. Establishing an on-call contract for handrail fabrication and installation services will streamline the delivery of these critical safety improvements. Rather than issuing separate bids for each project, City staff will be able to quickly engage the on-call contractor to design, fabricate, and install handrails as need arises and as funds are available. This approach saves time, reduces administrative costs, and ensures important safety enhancements are completed in a timely manner.

#### ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no negative environmental effects of this action. The contract will help ensure accessibility compliance for City infrastructure improvements, supporting pedestrian mobility and reducing reliance on vehicle transportation.

#### RATIONALE FOR RECOMMENDATION

Bailey Fence Company, Inc. demonstrated the qualifications and experience necessary to perform the required services. The company's proposal met all RFP requirements and their pricing is reasonable for the specialized nature of the work. Having an on-call contractor will allow the City to respond efficiently to handrail installation needs as they arise from capital improvement projects, ADA compliance requirements, and maintenance needs.

#### ALTERNATIVE ACTIONS CONSIDERED

Council could choose not to award this contract, which would require the City to re-solicit for these services or procure handrail services on a project-by-project basis. This would result in delays to accessibility improvements and potentially higher costs due to the specialized nature of the work.

#### CONTACT PERSON

Wahid Amiri, Deputy Director, Public Works, (510) 981-6396

Ronald A. Nevels, Manager of Engineering, Public Works, (510) 981-6439

Terrence Salonga, Interim Supervising Civil Engineer, Public Works, (510) 981-6447

#### Attachments:

- 1: Resolution – Contract with Bailey Fence Company, Inc.
- 2: Abstract of Bids

RESOLUTION NO. ##,###N.S.

CONTRACT: BAILEY FENCE COMPANY, INC. FOR ON-CALL HANDRAIL  
FABRICATION AND INSTALLATION SERVICES

WHEREAS, on August 13, 2025, the City released Request for Proposals Specification No. 25-11676-C seeking qualified contractors to provide on-call handrail fabrication and installation services in public rights-of-way; and

WHEREAS, on September 11, 2025, the City received one submission from Bailey Fence Company, Inc., which was reviewed and found to meet the City's requirements; and

WHEREAS, Bailey Fence Company, Inc. has been determined by City staff to be qualified and responsive to the City's request for on-call handrail fabrication and installation services; and

WHEREAS, funding will be identified and requested for appropriation as project needs arise in future fiscal years.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a contract with Bailey Fence Company, Inc. for on-call handrail fabrication and installation services for the contract period of January 1, 2026 through December 31, 2028 in an amount not to exceed \$150,000. A record signature copy of said contract shall be on file in the Office of the City Clerk



City of Berkeley  
Abstract of Bid Worksheet

Finance Department  
General Services Division

For: 25-11676  
Spec. PW Engineering On-Call Handrail service

DATE: 9/11/2025

	Bidders		Local Vendor	WC	NF	OS	SC	LW	EBO
1	Bailey Fence Company			X	X	X	X	X	X
2									
3									
4									
5									
6									
7									
8									
9									
10									

**Bid Recorder:**

Roop Soorma

*R Soorma*

DATE 09/11/2025

**Bid Opener:**

Sherri Degnan

*Sherri Degnan*

DATE 09/11/2025

**Project Manager:**

Terrence Salonga

*T Salonga*

DATE 09/11/2025