



Office of the City Manager

CONSENT CALENDAR
November 18, 2025

To: Honorable Mayor and Members of the City Council

From: Paul Buddenhagen, City Manager

Submitted by: Terrance Davis, Director, Public Works

Subject: Multi-Year Purchase Orders with Papé Kenworth Inc. for Parts and Related Equipment for Kenworth, Peterbilt, and PACCAR Medium-and Heavy-Duty Trucks

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute purchase orders with Papé Kenworth, Inc., an authorized dealer of Kenworth Truck Company, a Division of PACCAR Inc., for parts and related equipment used on Kenworth, Peterbilt, and PACCAR medium and heavy-duty trucks, in an amount not to exceed \$380,000, for a period of three-years.

FISCAL IMPACTS OF RECOMMENDATION

The FY 2026 Adopted Public Works Department (Fund 672) Budget includes adequate funding to support for this purchase agreement. Funding for FY 2027 and FY 2028 are subject to future Council approval.

CURRENT SITUATION AND ITS EFFECTS

The Public Works Department requires ongoing access to manufacturer certified service and maintenance parts to ensure the safe and reliable operation of the City's medium and heavy-duty fleet. This purchase order will provide original equipment manufacturer (OEM) parts and components for both routine maintenance and emergency repairs for Kenworth, Peterbilt, and PACCAR trucks.

Per the City's Purchasing Manual, Council authorization is required for any vendor with an annual spend exceeding \$100,000. Establishing a three-year purchase order with Papé Kenworth, Inc. will consolidate prior year agreements, ensure continuity of service, and maintain compliance with City procurement requirements.

The City's competitive bidding requirements for this purchase have been satisfied by using Sourcewell Contract No. 032824-KTC. Papé Kenworth, Inc. is an authorized regional dealer for Kenworth Truck Company, a Division of PACCAR Inc., and will provide genuine OEM parts, warranty support, and technical assistance as needed. Papé Kenworth is one of several vendors used by Public Works for this class of equipment.

Truck parts are routinely needed to maintain and repair the City's fleet. This purchase order will support continued fleet reliability and aligns with the City's Strategic Plan goal to provide state-of-the-art, well-maintained infrastructure, amenities, and facilities.

BACKGROUND

The City Charter allows the City to purchase goods without undergoing a competitive bid process if the City utilizes pricing obtained by another entity through a competitive process. On February 8, 2024, Sourcewell released Request for Proposal No. 032824 for Class 4–8 Chassis and Cabs with Related Equipment, Accessories, and Services. The solicitation was released for approximately forty-nine days, and twenty-six proposals were submitted. Upon review of proposals, the Sourcewell Proposal Evaluation Committee selected Kenworth Truck Company, a Division of PACCAR Inc., as the most responsive and responsible proposer to meet the specifications, thereby awarding Contract No. 032824-KTC.

On July 5, 2024, Sourcewell executed a contract with Kenworth Truck Company, authorizing participating agencies to purchase trucks, equipment, and related parts and services through authorized regional dealers, including Papé Kenworth Inc. Article 5, Section A of the referenced contract states that participating entities may issue purchase orders directly to the Supplier's authorized dealers using the pre-negotiated pricing and terms of the Sourcewell contract.

Throughout the year, Public Works purchases parts via cooperative contracts to ensure that City departments receive the best pricing. These parts are specialized and require OEM authorization to ensure compatibility, quality, and warranty compliance.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The City prioritizes maintaining its vehicles in the most efficient and environmentally responsible condition possible.

Timely preventive maintenance supported by the use of OEM parts helps extend vehicle life, minimize breakdowns, and maintain compliance with emissions standards. Well-maintained equipment also supports the City's ongoing transition from diesel to renewable fuels and, where operationally and technically feasible, to an all-electric fleet. The use of OEM components aligns with the City's Fleet Electrification and Sustainability goals, by ensuring existing vehicles remain in optimal operating condition until replacement with zero-emission alternatives becomes feasible.

RATIONALE FOR RECOMMENDATION

Purchasing OEM parts from Papé Kenworth Inc. is the most cost-effective method of maintaining the City's medium and heavy-duty trucks in safe and reliable working condition. The use of genuine OEM parts ensures proper fit, performance, and warranty compliance, reducing vehicle downtime and extending the service life of existing equipment. Maintaining an adequate supply of OEM parts also ensures that Public

Works can complete preventive maintenance and repair work in a timely manner, minimizing the risk of service interruptions to City operations.

Utilizing pricing obtained through Sourcewell Contract No. 032824-KTC satisfies the City's competitive bidding requirements and ensures the most competitive pricing available.

ALTERNATIVE ACTIONS CONSIDERED

Public Works could procure non-OEM or aftermarket parts. However, aftermarket parts may not meet manufacturer specifications and could void existing warranties or reduce vehicle performance and reliability. Utilizing genuine Kenworth OEM parts through Papé Kenworth Inc., ensures proper fit, quality, and continued warranty protection.

CONTACT PERSON

Joy Brown, Operational Manager, (510) 981-6629

Don Colbert, Acting Equipment Superintendent, (510) 981-6467

Attachment:

1: Resolution

RESOLUTION NO. ##,###-N.S.

MULTI-YEAR PURCHASE ORDERS: PAPÉ KENWORTH INC. FOR PARTS AND RELATED EQUIPMENT FOR KENWORTH, PETERBILT, AND PACCAR MEDIUM AND HEAVY-DUTY TRUCKS

WHEREAS, original equipment manufacturer (OEM) medium and heavy-duty truck parts are needed by the City; and

WHEREAS, on February 8, 2024, Sourcewell released Request for Proposal No. 032824 for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services; the solicitation remained open approximately forty-nine days, and twenty-six proposals were submitted; and

WHEREAS, upon review of proposals, the Sourcewell Proposal Evaluation Committee selected Kenworth Truck Company, a Division of PACCAR Inc., as the best most responsive proposer to meet the specifications, thusly awarding Contract No. 032824-KTC; and

WHEREAS, Papé Kenworth Inc. is an authorized regional dealer for Kenworth Truck Company and will provide genuine OEM parts, warranty support, and technical assistance to the City under the pricing and terms of Sourcewell Contract No. 032824-KTC; and

WHEREAS, for all Sourcewell contracts, the administrative fee is paid by the Supplier directly to Sourcewell and is not passed on to the City; and

WHEREAS, funds for this purchase are available in the Public Works Department Equipment Maintenance Fund (672) for FY 2026, with future year funding to be appropriated through Annual Appropriations Ordinance #1 for a total not-to-exceed amount of \$380,000.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute purchase orders with Papé Kenworth Inc. for service and maintenance parts for parts and related equipment for Kenworth, Peterbilt, and PACCAR medium and heavy-duty trucks in an amount not to exceed \$380,000 for a three-year period ending December 31, 2028.