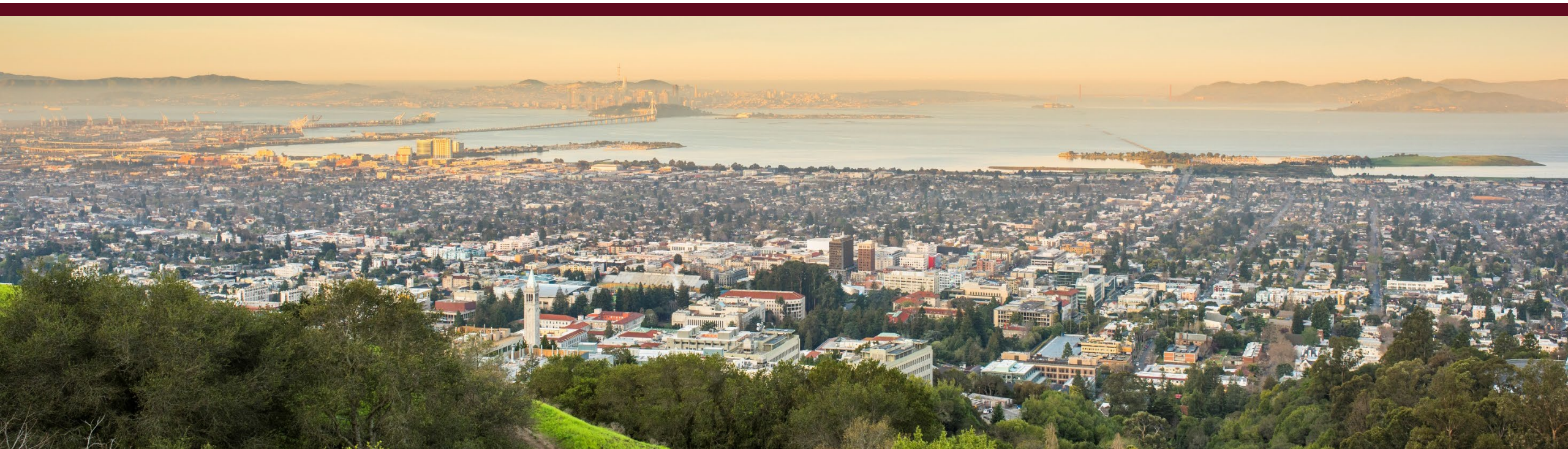


# City of Berkeley Just Transition Residential Electrification Pilot Program RFP – Bidders' Webinar

Solicitation No. 23-11586-C

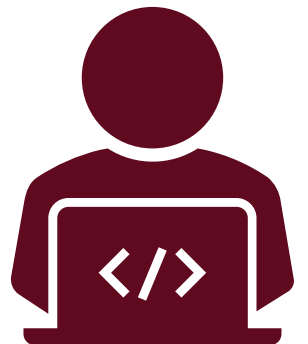
February 9, 2023



# Meeting Logistics



- **This meeting will be recorded** and posted at: <https://berkeleyca.gov/doing-business/working-city/bid-proposal-opportunities/just-transition-residential-electrification>, under “Additional Files”.
- **Please rename yourself** as you would like your name to be recorded.
- **All participants are muted.** During Q&A, you can raise your hand and you will be unmuted when prompted.





● **Welcome**

○ **Just Transition Pilot Program Background**

○ **RFP Overview and Timeline**

○ **Questions & Answers**

○ **Closing**



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**Just Transition Pilot Program Background**

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# Just Transition Pilot Program Background



- **Just Transition Pilot Program** established in June 2022 by Berkeley City Council, who in 2021 allocated \$1.5M for the two-year program.
  - Direct installation of building electrification measures in existing affordable housing buildings and/or for low-to-moderate income households
  - Upgrades must be completed by pre-qualified contractor(s) who meet minimum labor standards





# Just Transition Pilot Program Goals



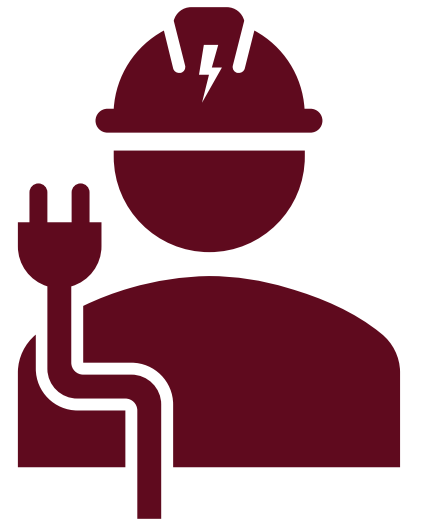
- **Expand high-road workforce opportunities** in the low-rise residential building sector by **aggregating projects and/or buildings**



# Just Transition Pilot Program Goals



- **Advance economic opportunities** for residential building electrification contractors and workers, particularly Black, Indigenous, and people of color (BIPOC) and women contractors and BIPOC and women workers, **by creating high-road job labor standards, trainings, and inclusive recruitment pathways**



# Just Transition Pilot Program Goals



- **Improve occupant health, comfort and energy affordability** for low-to-moderate income (at or below 120% AMI) Berkeley residents with high quality installations of efficient electrification measures in homes

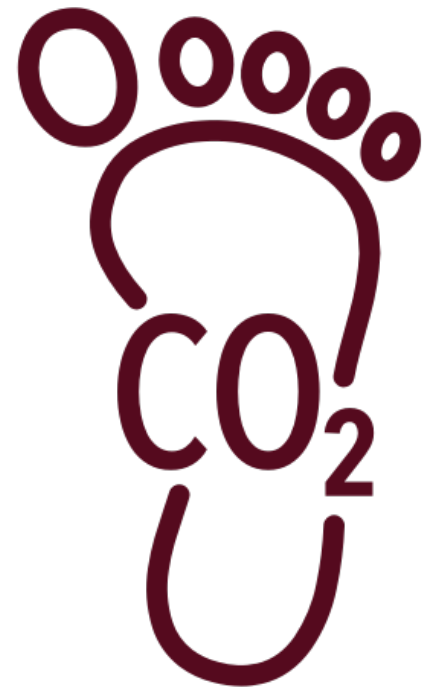




# Just Transition Pilot Program Goals



- **Reduce community-wide greenhouse gas emissions** by converting residential gas systems to clean electricity.



# Berkeley Existing Buildings Electrification Strategy - Equity Guardrails



**MAXIMIZE ACCESS  
TO HEALTH &  
SAFETY BENEFITS**



**MAXIMIZE ACCESS  
TO ECONOMIC  
BENEFITS**



**MAXIMIZE EASE  
OF  
PARTICIPATION**



**PROMOTE HOUSING  
AFFORDABILITY &  
ANTI-  
DISPLACEMENT**



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# RFP Checklist



- Proposal describing service (one (1) PDF of proposal)
  - Contractor Identification and Company Information
  - Client References
  - Contract Terminations (if applicable)
  - Qualifications
  - Project Approach
  
- Costs proposal by task, type of service & personnel

**AND...**



# RFP Checklist (continued)



...AND The following forms, completed and signed in **blue ink**:

- |                                                                               |              |
|-------------------------------------------------------------------------------|--------------|
| <input type="checkbox"/> Non-Discrimination/Workforce Composition Form        | Attachment B |
| <input type="checkbox"/> Nuclear Free Disclosure Form                         | Attachment C |
| <input type="checkbox"/> Oppressive States Form                               | Attachment D |
| <input type="checkbox"/> Sanctuary City Compliance Statement                  | Attachment E |
| <input type="checkbox"/> Living Wage Form (may be optional)                   | Attachment F |
| <input type="checkbox"/> Equal Benefits Certification/EBO-1 (may be optional) | Attachment G |



# Proposal Submission



- ❑ Scan all signed documents and forms from the checklist
- ❑ Email submission as a PDF file(s) to:  
[purchasing@cityofberkeley.info](mailto:purchasing@cityofberkeley.info) no later than the deadline of  
**Tuesday, March 7, 2023 at 2:00 pm Pacific Standard Time**

Please note the submission email address is  
[purchasing@cityofberkeley.info](mailto:purchasing@cityofberkeley.info),  
not to the "electric@" email used for questions





# Questions



- Send any questions to [electric@cityofberkeley.info](mailto:electric@cityofberkeley.info) through **February 16, 2023**
- Answers to all questions from today and those submitted via email by February 16, 2023 will be posted online at: <https://berkeleyca.gov/doing-business/working-city/bid-proposal-opportunities/just-transition-residential-electrification>



# Teams



- The City encourages the formation of a diverse team led by a Program Administrator/lead applicant.



# Scope of Services Overview



- **Phase 1 – Planning, Development, & Contractor Qualifications**
  1. Market Assessment
  2. Aggregated Project(s) Development
  3. Contractor Qualifications
  4. Labor Standards
  5. Contractor Recruitment and Workforce Development
- **Phase 2 – Pilot Program Implementation**
  1. Customer Service
  2. Construction Management of Contractors
- **Phase 3 – Program Evaluation**

# Labor Standards



- Prevailing wage requirements
- Worker skills and training
- Healthcare and pension benefits
- Targeted hiring requirements

**AND...**

# Labor Standards (continued)



## Other City of Berkeley applicable labor standards:

- **All Employers in the City of Berkeley:**
  - Minimum Wage ([BMC Chapter 13.99](#))
  - Paid Sick Leave Ordinance ([BMC Chapter 13.100](#))
  - Berkeley Family Friendly and Environment Friendly Ordinance ([BMC Chapter 13.101](#))
- **Employers of City-funded Projects**
  - Living Wage ([BMC Chapter 13.27](#))
  - State Prevailing Wage [Labor Code Section 1771 \(CA Department of Industrial relations Prevailing Wage Requirements\)](#)
  - City Prevailing Wage (Resolution No. 54,533-N.S., as amended by Resolution No. 63,761.)
  - First Source (BMC 13.26.030 and [13.26.080](#)).
  - Community Workforce Agreement (CWA) ([Resolution No. 69,661-N.S.](#))

# Scoring Criteria



Criteria	Total Possible %
References	10%
Costs/Price Proposal	5%
Qualifications of assembled team	30%
Project approach and addressing of goals	40%
Overall quality of the response and conformance with RFP requirements	15%
<b><i>TOTAL</i></b>	<b><i>100%</i></b>



# Proposed Timeline



- Written questions due: February 16, 2023 to [electric@cityofberkeley.info](mailto:electric@cityofberkeley.info)
- Proposals due: **March 7, 2023, 2:00 PM to [purchasing@cityofberkeley.info](mailto:purchasing@cityofberkeley.info)**

	2023				2024/25
	Q-1	Q-2	Q-3	Q-4	
<b>Issue Request for Proposals</b>					
<b>Bidders' Conference</b>					
<b>Selection process</b>					
<b>Execute contract(s)</b>					
<b>Implementation</b>					

# Thank You!



- All information for this RFP, including a recording and answers to questions will be posted at: <https://berkeleyca.gov/doing-business/working-city/bid-proposal-opportunities/just-transition-residential-electrification>
- Email additional questions on the RFP through **February 16, 2023** to: [electric@cityofberkeley.info](mailto:electric@cityofberkeley.info)
- Proposals must be received by **Tuesday, March 7, 2023 at 2:00 PM** to [purchasing@cityofberkeley.info](mailto:purchasing@cityofberkeley.info)





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Closing

# Questions & Answers



- To ask a question, click the “**raise your hand**” button. You will be asked to unmute in the order that hands are raised.
- A recoding of the webinar, and all questions and answers will be posted online at: <https://berkeleyca.gov/doing-business/working-city/bid-proposal-opportunities/just-transition-residential-electrification>
- Email additional questions to [electric@cityofberkeley.info](mailto:electric@cityofberkeley.info) through February 16, 2023





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